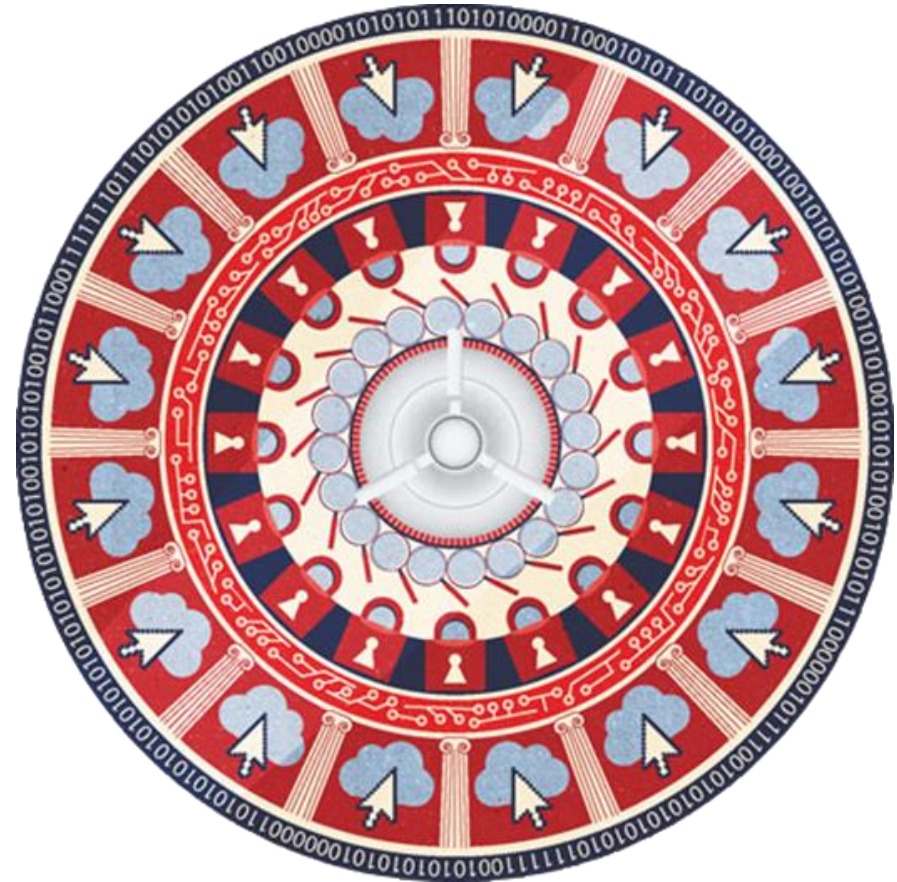
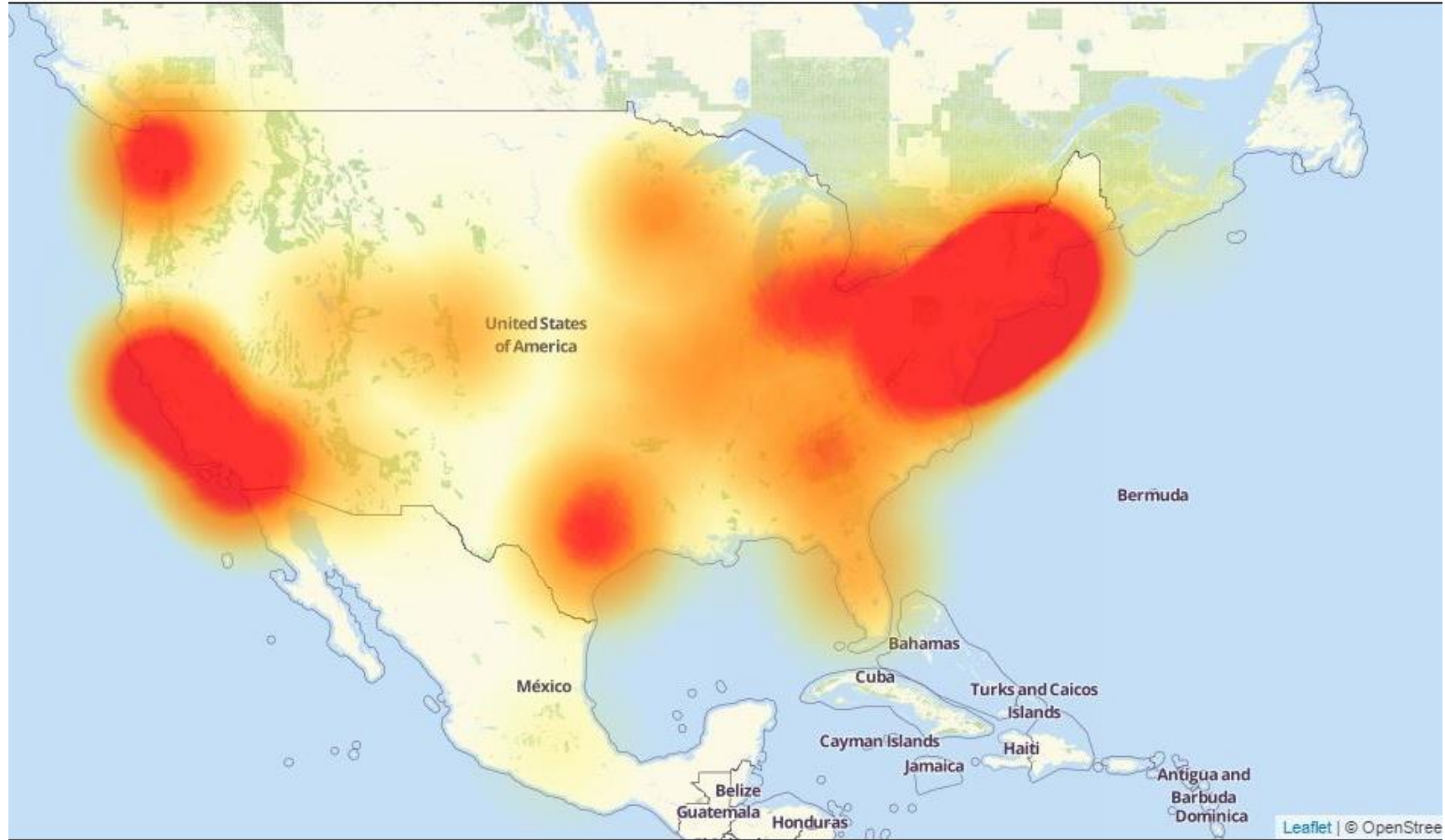


Joint NASCIO- NCSL Cybersecurity Webinar



Stage map

Level3



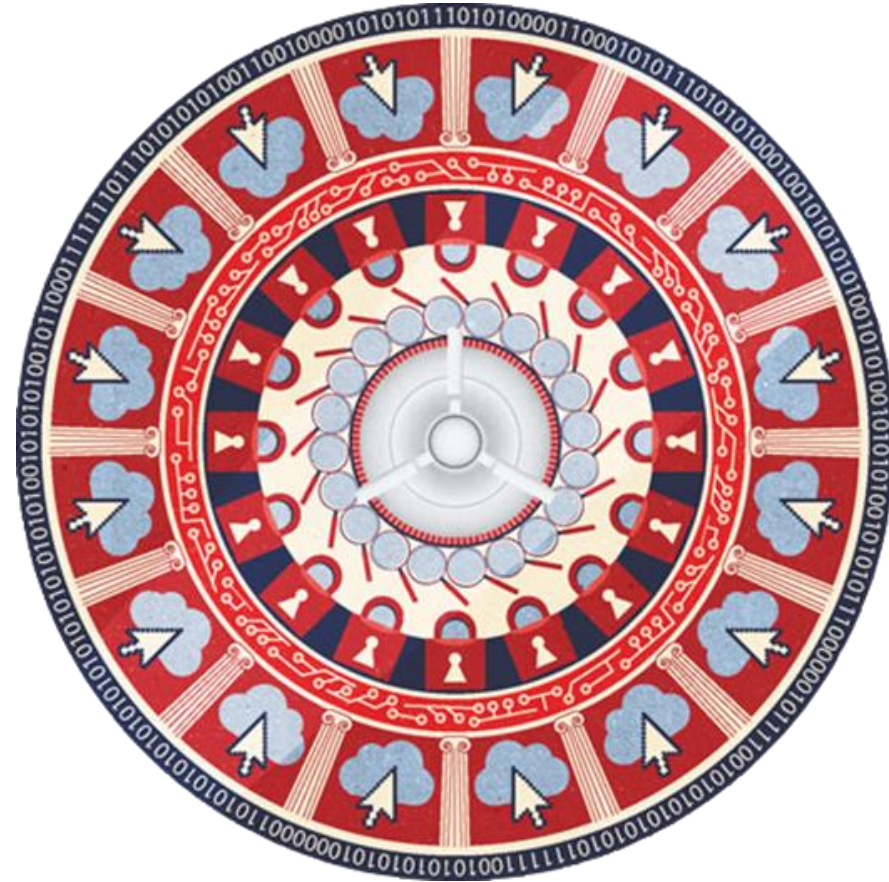
ons offers telecommunications
customers. Level 3 services include
and managed services such as VPN,
nd video.

Level(3)
COMMUNICATIONS

State Governments at Risk:

Turning strategy and
awareness into progress

National Conference of State Legislatures
Task Force on Cybersecurity
October 21, 2016



Today's Speakers



Assemblymember Jacqui Irwin

State of California

Co-chair, NCSL Task Force On Cybersecurity



Doug Robinson

Executive Director

National Association of State Chief Information Officers (NASCIO)



Srini Subramanian

State Government Sector Leader – Deloitte Advisory

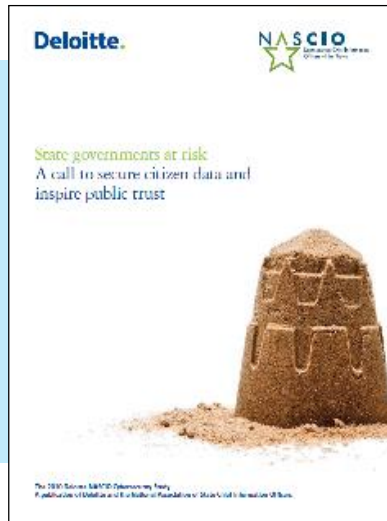
Principal, Deloitte & Touche LLP

Agenda

- 2016 cybersecurity survey
- Study results: three key takeaways
- Strategy and governance
- Budget and funding
- Talent
- Emerging trends

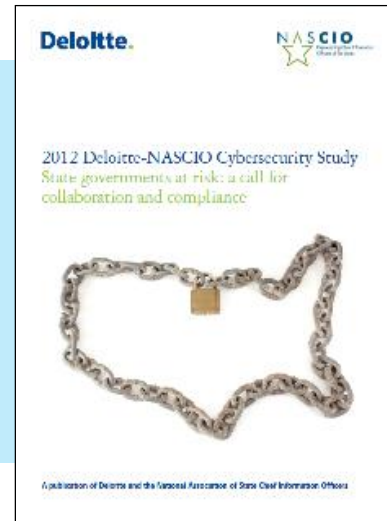
Timeline of state governments at risk

2010



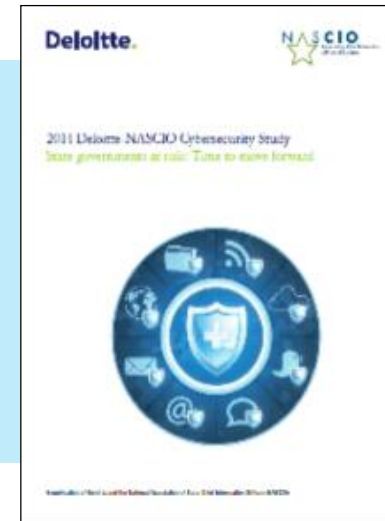
A call to secure citizen data and inspire trust

2012



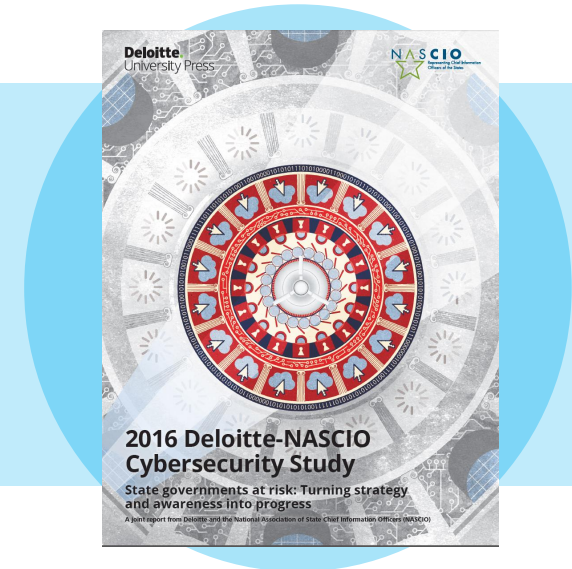
A call for collaboration and compliance

2014



Time to move forward

2016



Turning strategy and awareness into progress

State Governments at Risk

2016 survey respondents



CISO survey profile

CISO participants answered **59** questions designed to characterize the enterprise-level strategy, governance, and operation of security programs. Responses from **49 states and territories**.



State official profile

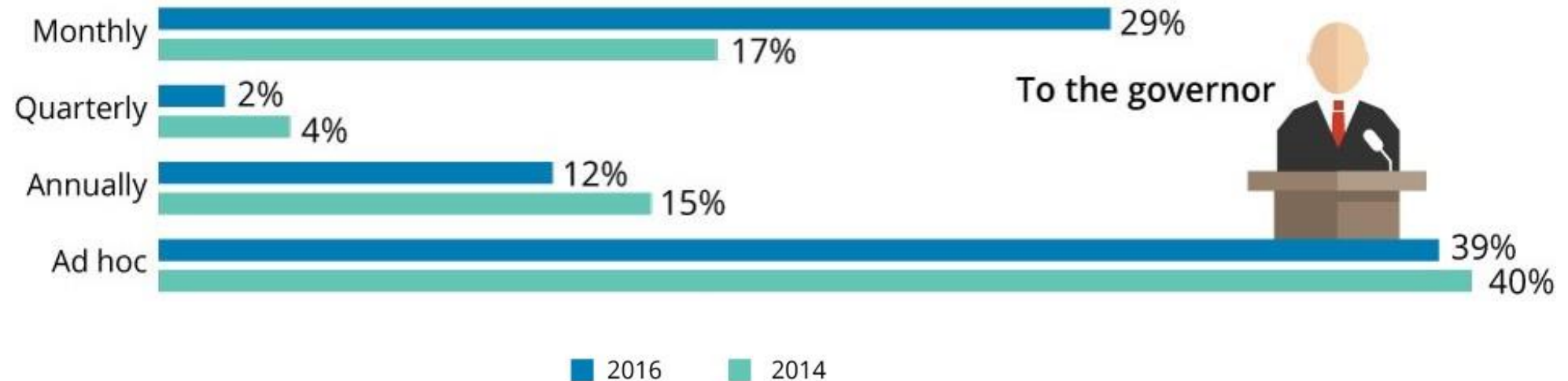
96 state business and elected officials answered **15** questions, providing valuable insight into state business stakeholder perspectives. **12** associations participated

Key takeaways

Key takeaways

#1: Governor-level awareness is on the rise

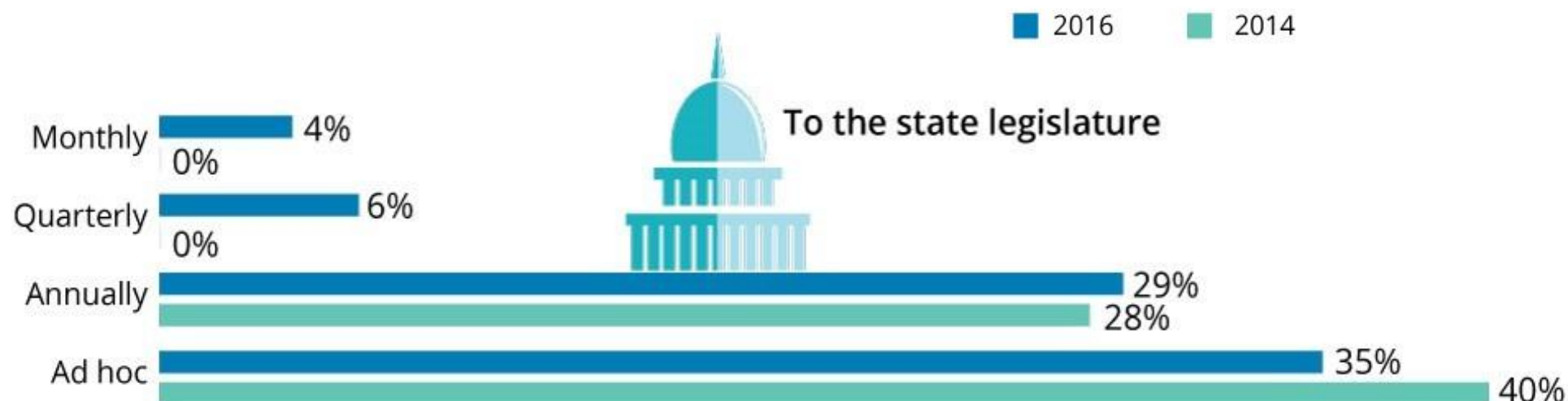
To what extent are you required to provide reports on cybersecurity status or posture of the enterprise?



Key takeaways

#1: Governor-level awareness is on the rise

To what extent are you required to provide reports on cybersecurity status or posture of the enterprise?



State cyber legislation: most state laws only cover data breach notification

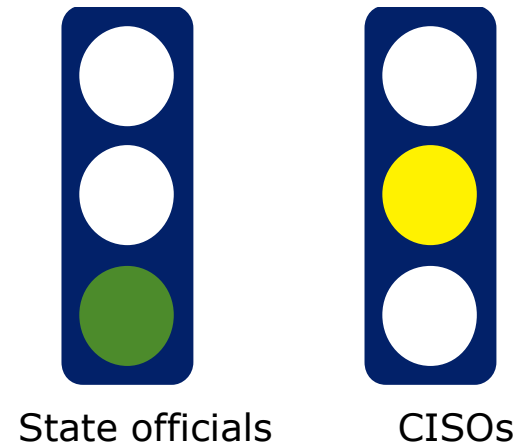
Key takeaways

#1: Governor-level awareness is on the rise

How confident are you in your state's ability in managing cyber risk?

Confidence Gap

Confidence in ability to protect
against external attacks:
Only **27%** CISOs
vs
66% State officials



Key takeaways

#1: Governor-level awareness is on the rise



Executive AWARENESS

Governors and state officials are paying more attention to cyber risk . . .

. . . but compared to CISOs, state officials still overestimate how well they think states can handle security threats

CISOs have an opportunity to make significant progress in educating stakeholders about the true magnitude of cyber risk to gain elusive support

Key takeaways

#2: Cybersecurity is becoming part of the fabric of government operations

Top five cybersecurity initiatives for 2016



39%

Training and
awareness



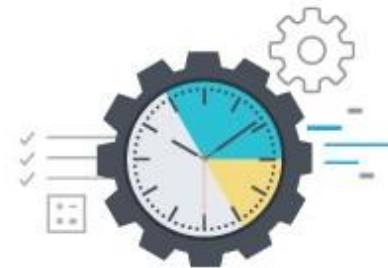
37%

Monitoring/
security operations
centers (SOCs)



29%

Strategy



29%

Governance
(e.g., roles, reporting
structures, and directives)



29%

Operationalizing
cybersecurity

Key takeaways

#2: Cybersecurity is becoming part of the fabric of government operations

Top five functions within the scope of the CISO role



Key takeaways

#2: Cybersecurity is becoming part of the fabric of government operations

Operational INTEGRATION

Cybersecurity is becoming part of the fabric of government operations . . .

. . . but the largely federated model of governance makes it challenging for the CISO to exercise influence and authority across the enterprise

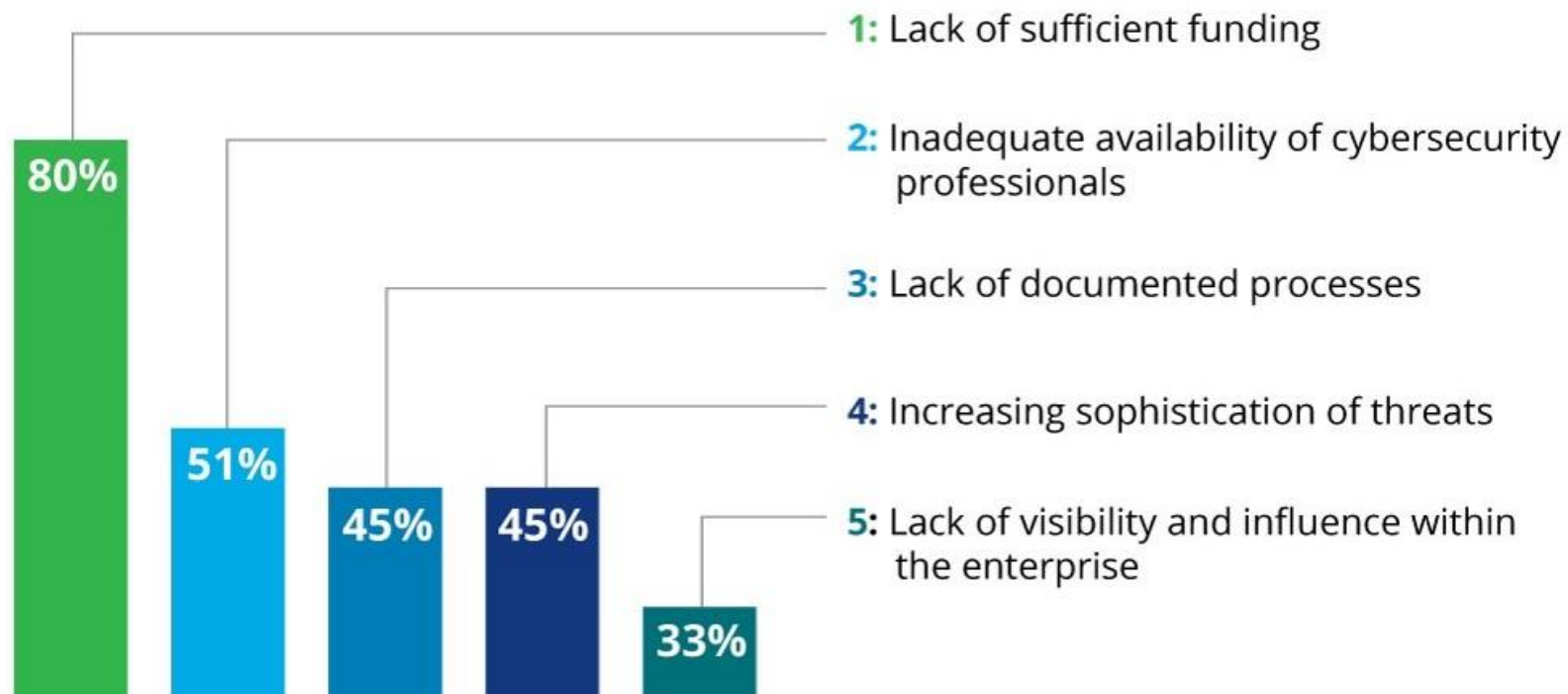
Effective collaboration across agencies, legislators, and federal partners is key to effective cyber risk management



Key takeaways

#3: A formal strategy can lead to more resources

Top five barriers in addressing cybersecurity challenges



Key takeaways

#3: A formal strategy can lead to more resources

Intersection of approved strategy and resources

	More than 15 dedicated FTEs for cybersecurity	Staff has required competencies	Increase in budget	Cyber budget more than 2% of IT budget	Alignment of cyber and business programs
Approved strategy (33 states)	11 (33%)	16 (48%)	16 (48%)	10 (30%)	12 (36%)
No approved strategy (16 states)	1 (6%)	3 (19%)	5 (31%)	0 (0%)	2 (12%)

Key takeaways

#3: A formal strategy can lead to more resources



Formal STRATEGY

The top challenges of lack of funding and finding talent for cybersecurity continue at the same intensity . . .

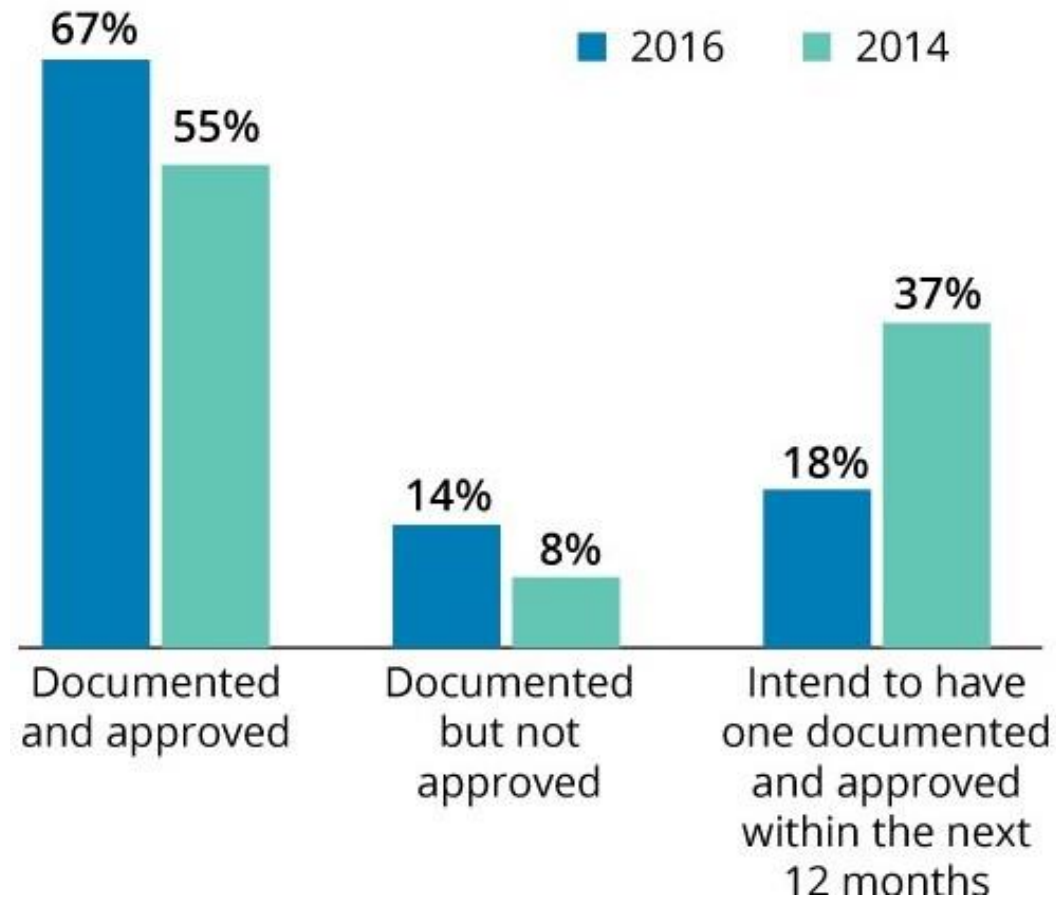
. . . but CISOs with a formal, approved cybersecurity strategy are more likely to secure funding and talent

CISOs should formalize their cybersecurity strategy and communicate its urgency to the stakeholders who need to approve it

Strategy and governance

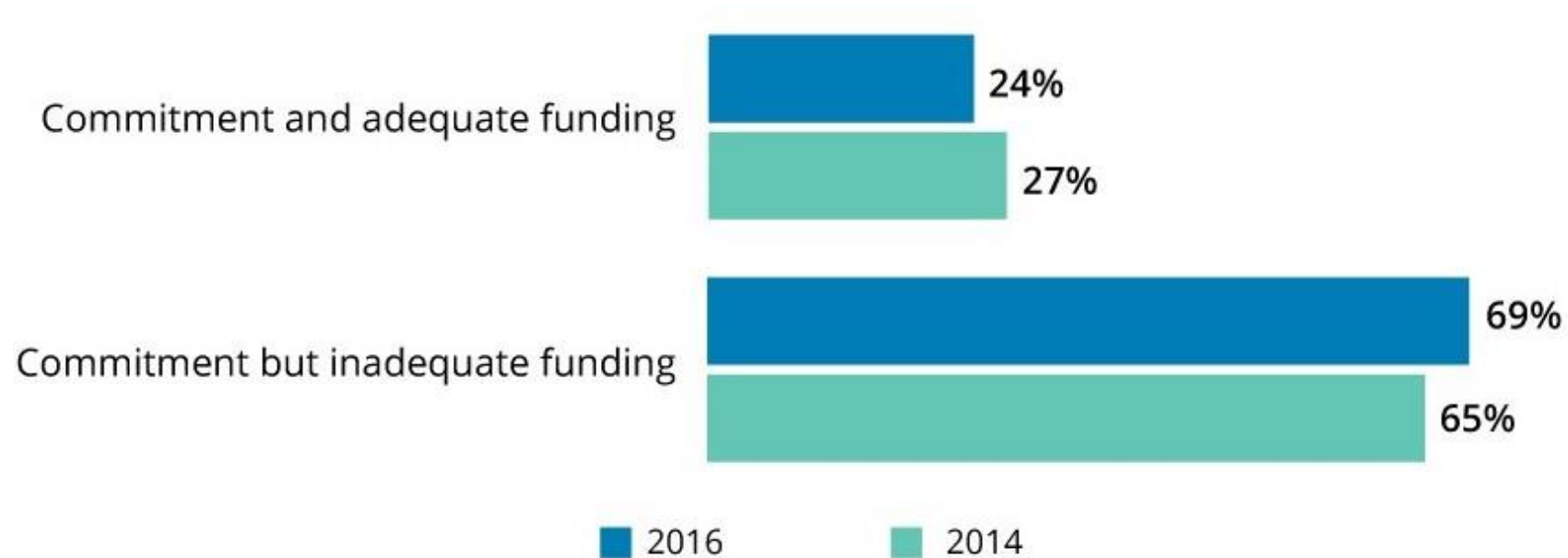
Strategy and governance

State's progress in
maintaining
cybersecurity
strategy



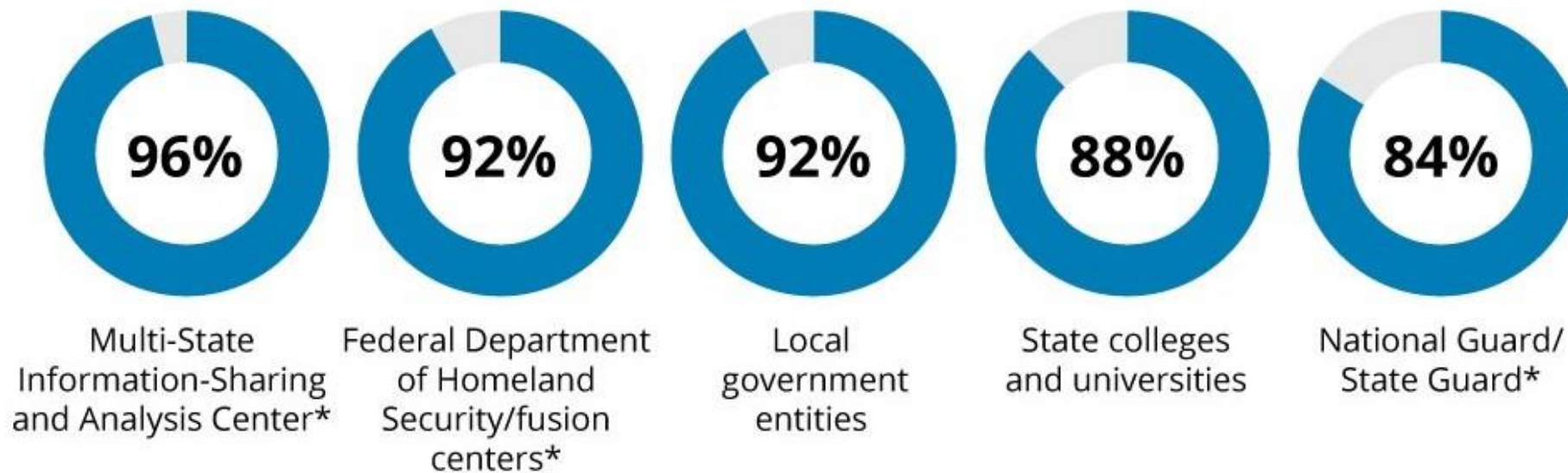
Strategy and governance

Senior executive support (governor's office, agency secretary, or CIO) for security projects to effectively address regulatory or legal requirements



Strategy and governance

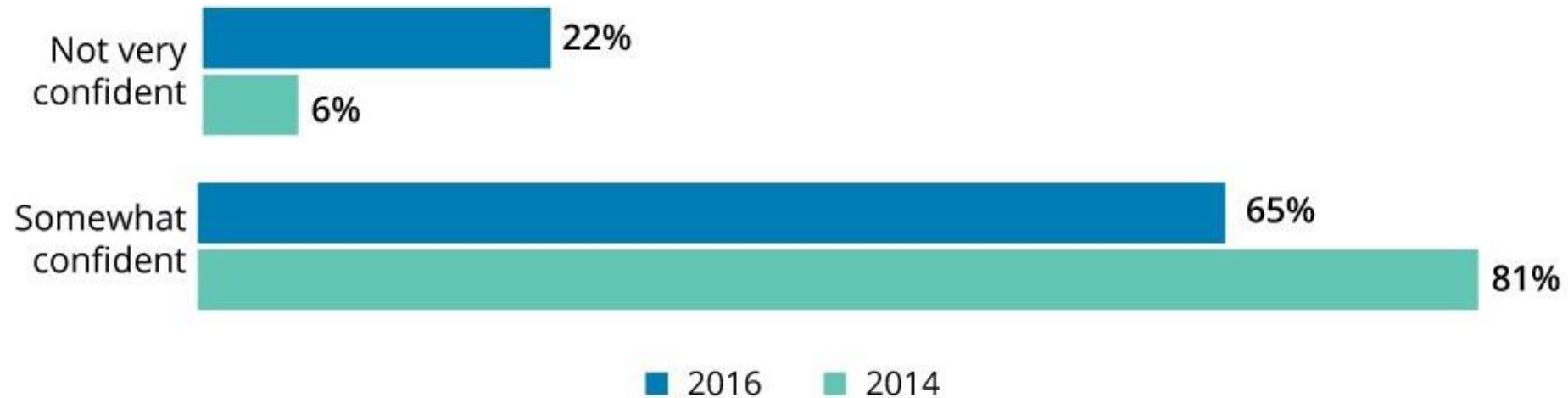
Collaboration trends as part of the states' cybersecurity program



*New in 2016

Strategy and governance

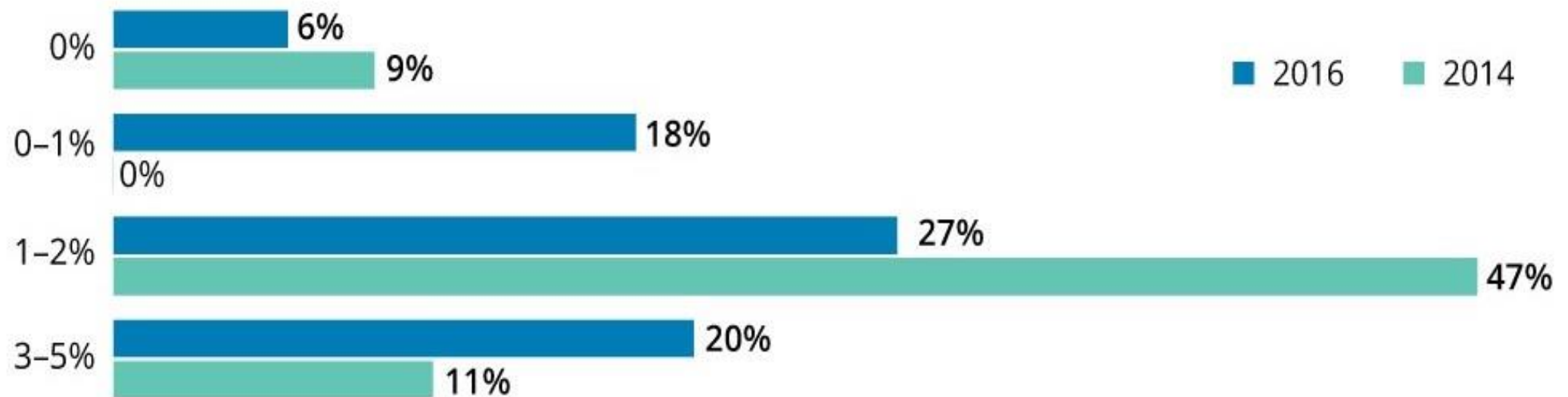
CISOs' confidence levels in cybersecurity practice followed by third parties (contractors, service providers, business partners)



Budget & funding

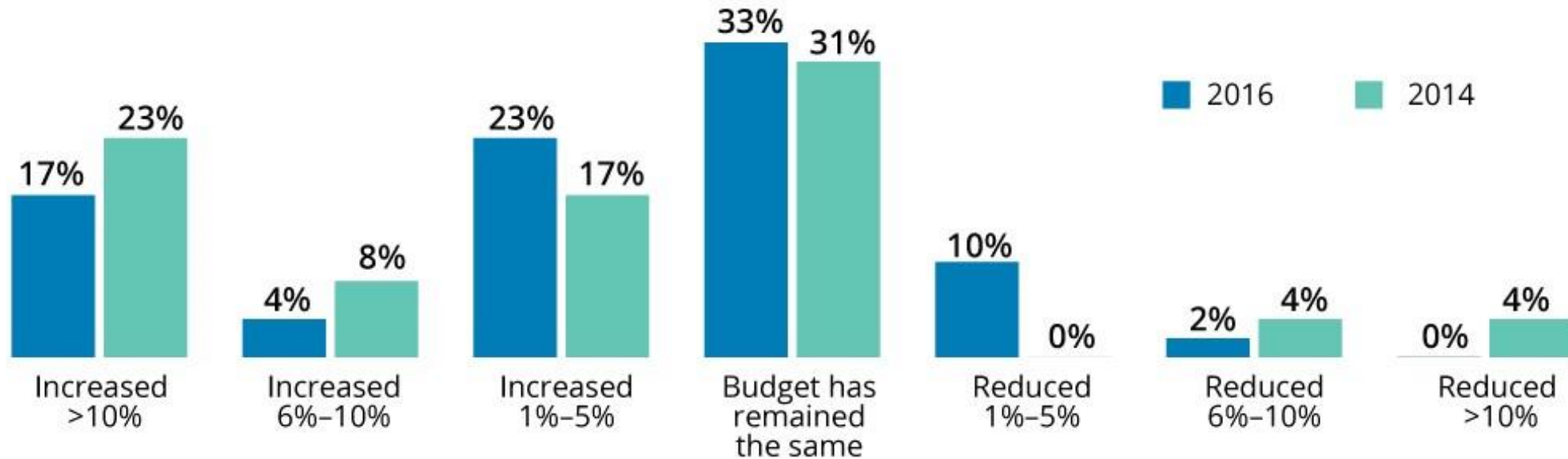
Budget remains top challenge

Percentage of state's cybersecurity allocation as part of overall IT budget



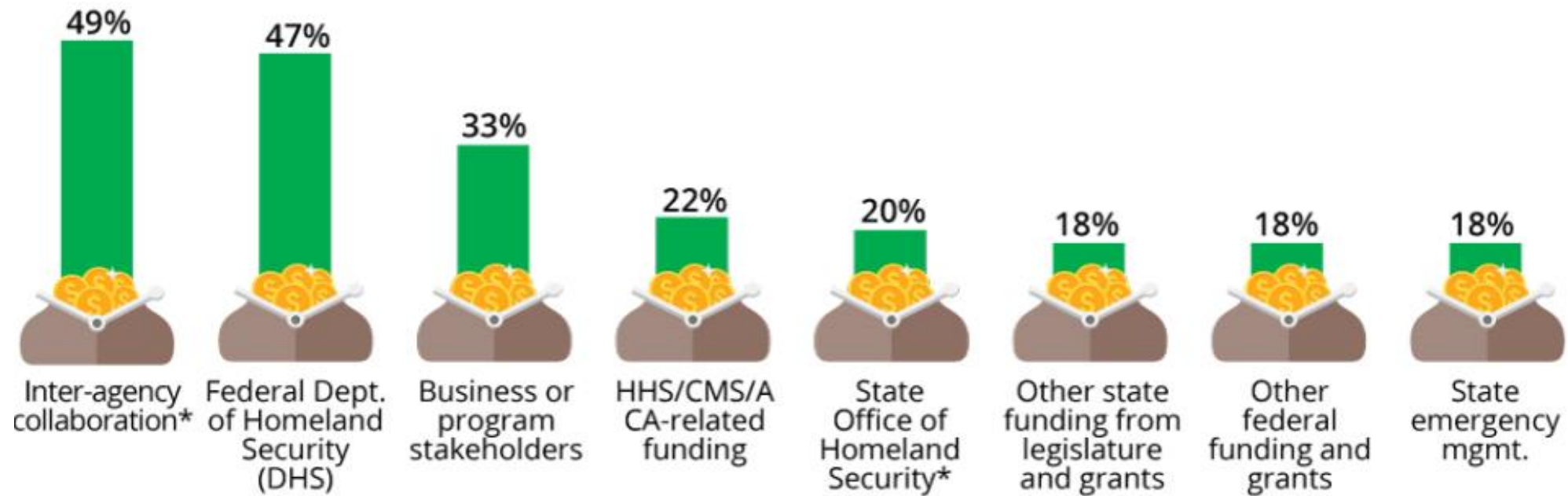
Budget remains top challenge

Year-over-year trending of the state cybersecurity budget 2014-2016



Budget remains top challenge

Additional funding sources for cybersecurity initiatives



*New in 2016

Talent

Talent crisis continues

Top three human resources factors that negatively impact the CISO's ability to develop, support, and maintain cybersecurity workforce



96%

State's salary rates and pay grade structures



59%

Lack of qualified candidates due to demand from federal agencies and private sector*



47%

Workforce leaving for private sector

*New in 2016

Talent crisis continues

Top three factors that CISOs employ to attract and retain cybersecurity talent



53%

Job stability



49%

Opportunity to serve and contribute to your state*



41%

Challenging work environment

Talent crisis continues

State internal cybersecurity professional competencies (i.e., knowledge, skills, and behaviors) to handle existing and foreseeable cybersecurity requirements



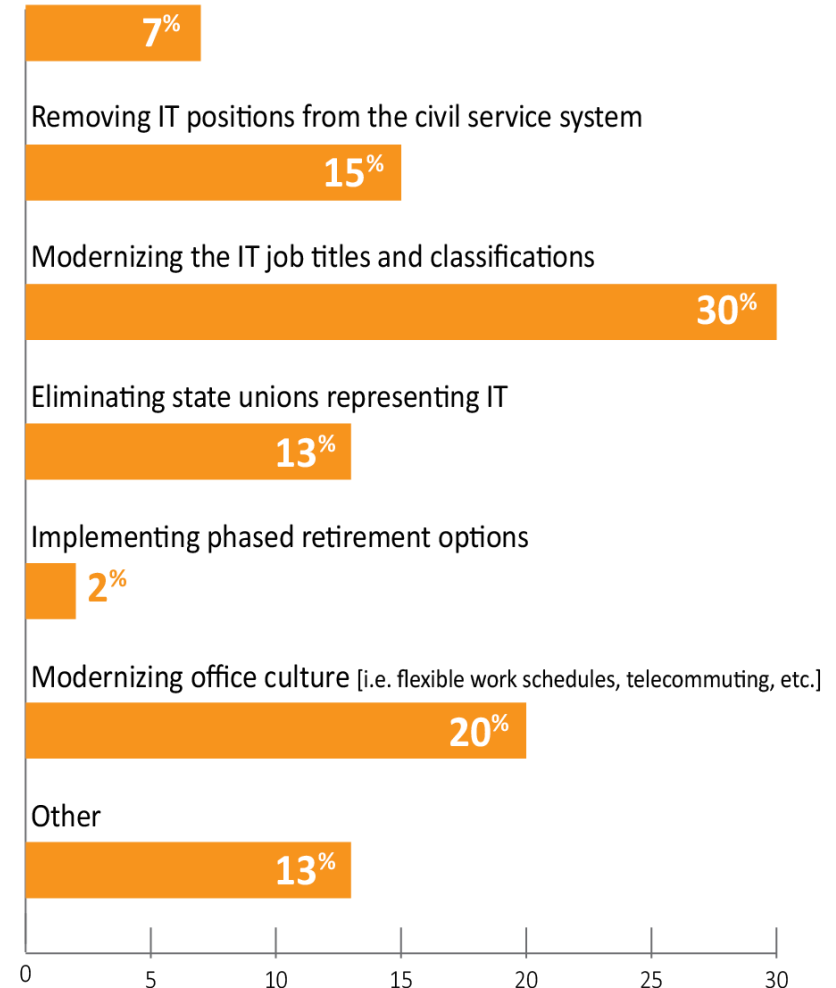
Talent crisis continues

What innovative/out-of-the-box strategies and tactics has your state used in attracting and retaining a highly qualified IT workforce?

Promoting non-salary benefits like greater stability and diversity of experience	75%
Call to public service	64%
Public/private internships	39%
Sponsoring community awareness events (i.e. hackathons, robot build events, speaking at STEM schools)	35%
Building "talent networks"	31%
Emphasizing location (i.e. working in state capital)	29%

What single personnel reform could be implemented that would be the most impactful in reforming your state IT workforce?

Streamlining the hiring process and reducing time to hire



Emerging trends

Emerging trends

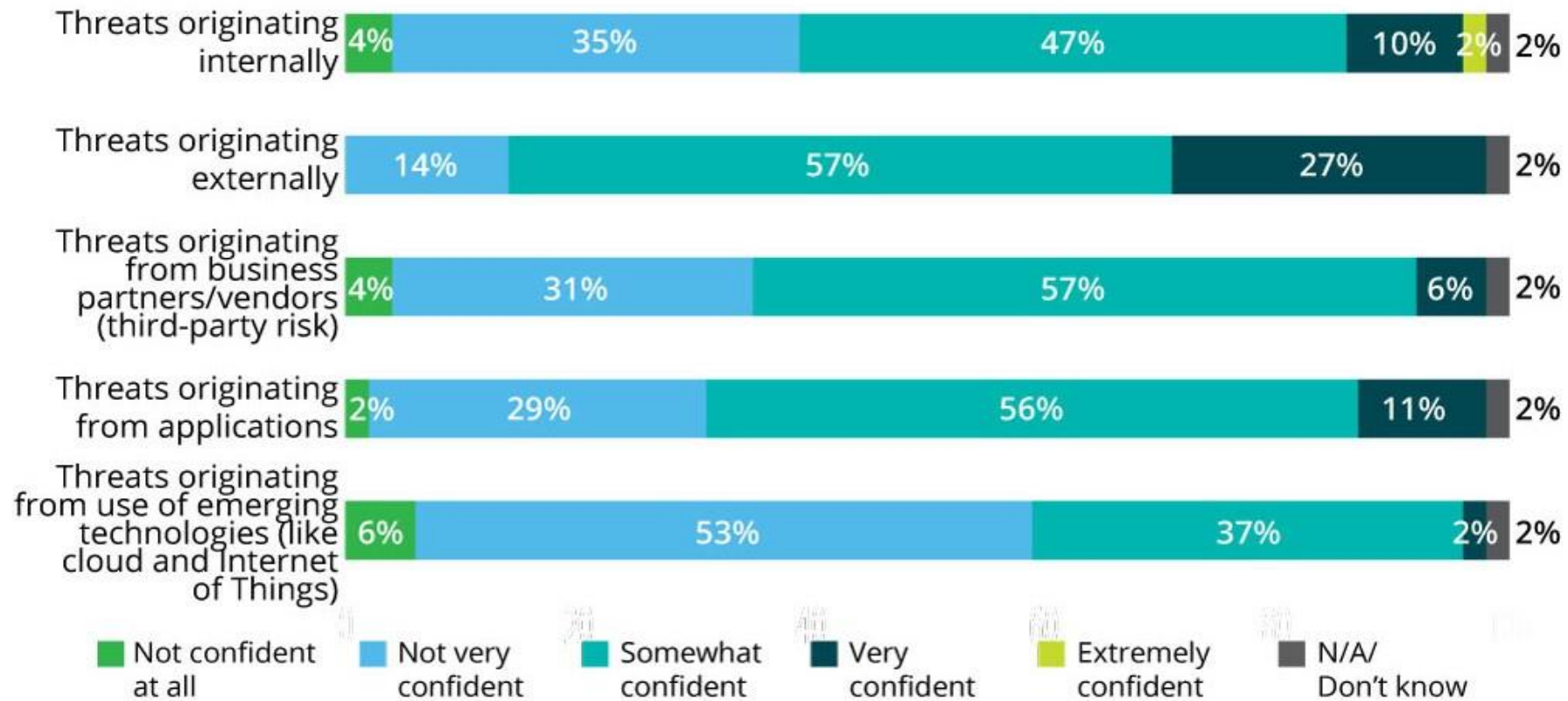
Top cyber threats across state government



	Somewhat higher threat	Very high threat
Phishing, pharming, and other related variants	35%	47%
Social engineering	31%	42%
Ransomware	43%	29%
Increasing sophistication and proliferation of threats (e.g., viruses, worms, and malware)	51%	14%
Exploits of vulnerabilities from unsecured code	45%	8%

Emerging trends

CISOs' confidence levels in protecting their state's information assets cyber threats



Emerging trends

Provisions of states' cyber legislation/statutes

	Established and funded	Established and not funded	In progress	Not in place
Cybersecurity incident/data breach reporting and handling	43%	21%	4%	32%
Data breach notification	41%	35%	2%	23%
Role and authority of the enterprise CISO or equivalent	40%	4%	2%	54%
Continuity of government/continuity of operations	35%	13%	4%	48%
Cybersecurity awareness	31%	4%	2%	63%
Data privacy provisions: authority and purpose; collection, storage, use, and sharing limitations	27%	21%	2%	50%
State-level cybersecurity program and framework for enterprise risk management	27%	17%	8%	48%
Cybersecurity budget allocation and review	26%	0%	4%	70%
Cyber threat information-sharing program between state agencies, law enforcement, and private entities	21%	10%	6%	63%

Moving forward





State Governments at Risk:

Turning strategy and awareness into progress

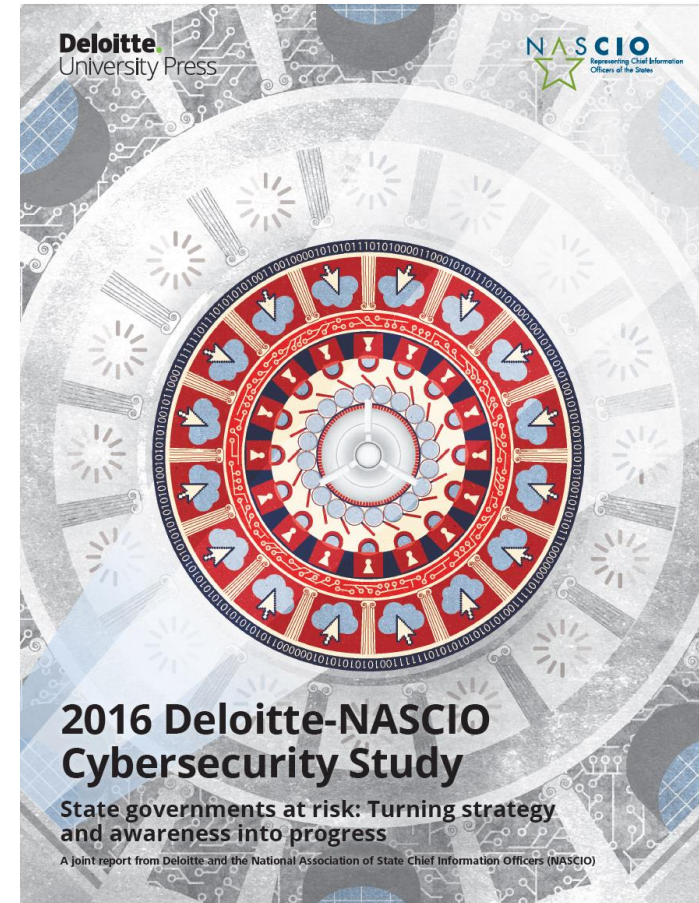
Available for download at www.nascio.org/stateofcyber

Video from 2016 NASCIO Annual Conference session available at <https://youtu.be/9DXoATWfE4>

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About NASCIO

The National Association of State Chief Information Officers is the premier network and resource for state CIOs and a leading advocate for technology policy at all levels of government. NASCIO represents state chief information officers and information technology executives from the states, territories, and the District of Columbia. For more information about NASCIO visit www.nascio.org.

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