

NCSL - Cybersecurity Task Force

EMPLOYEE TRAINING & SECURITY AWARENESS



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Employee Training and Security Awareness



State of the Cybersecurity Industry – IBM and CompTIA & Research



Attack Methods – The Art of Deception



Role of The Employee

Employee Training and Security Awareness

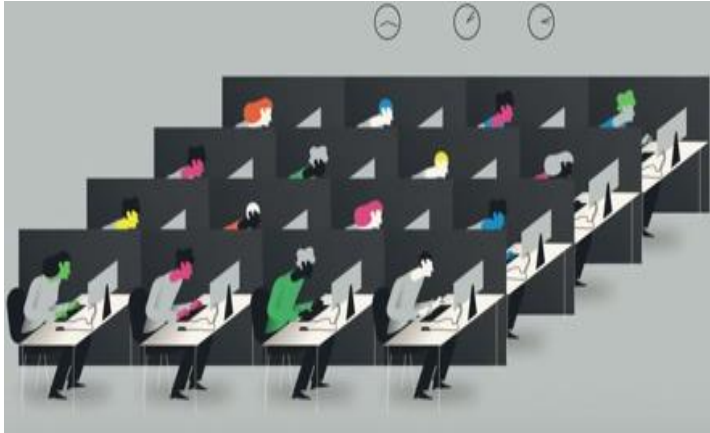


**State of the Cybersecurity
Industry – IBM and CompTIA
& Research**

Cybercriminals and Their Motivations

Why do **cybercriminals** and **adversaries** attack organizations?

Present: Organized & Professional



✓ **Financial gain:** According to the U.S. Treasury Department, worldwide cybercrime surpassed drug trafficking as the largest source of criminal revenue.

✓ **Industrial espionage:** Organizations spy on each other to steal industrial secrets for competitive advantage.

✓ **Political espionage:** Nations and nation-states continue to spy on each other, and they always will. Breaking into computers is just the latest technique available.

✓ **Military:** Like political espionage, competing military organizations want to know more about their military adversaries, and they have added cyberattacks as another means to gain needed intelligence or to sabotage military or industrial facilities.

✓ **Activism and hacktivism:** A lot of cyberattacks are aimed at disabling the online capabilities of organizations that the attackers disagree with on some social or ideological level.

A graphic with a dark background featuring a faint binary code pattern. The word "Cybersecurity" is written in large, bold, red letters. Below it, "FACTS AND FIGURES" is written in smaller, white, all-caps letters.

Cybersecurity

FACTS AND FIGURES

6 Things You Might Not Know

- By 2021, cybercrimes will cost \$6 trillion per year worldwide.
- Businesses experience ransomware attacks every 40 seconds
- 1 in 131 emails is malicious
- Attackers reside within a network for an average of 146 days before being detected
- Unfilled cybersecurity jobs will reach 3.5 million by 2021
- An IoT device can be attacked within 2 minutes

Reference: *CompTIA survey, “Value of Cybersecurity Professionals”*

<https://certification.comptia.org/it-career-news/post/view/2017/10/04/6-stats-that-prove-the-value-of-cybersecurity-pros>



P a Y U p

**Or you'll never see your
data alive again.**

Ransomware is most often delivered through e-mail, instant messaging, and even physical means.

Source: <https://www.comptia.org/resources/cyber-secure-a-look-at-employee-cybersecurity-habits-in-the-workplace>

Any time employees interface with technology, they are susceptible to attack. So are your systems!

Ransomware is on the rise,

and the targets are in every industry. In this type of malware, attackers hold your files or system for ransom, and demand payment in order to regain access.

But how serious is the threat?



The FBI estimates ransomware costs will **reach USD1 billion in 2016.**¹



8 out of 10 security leaders are seriously concerned.²

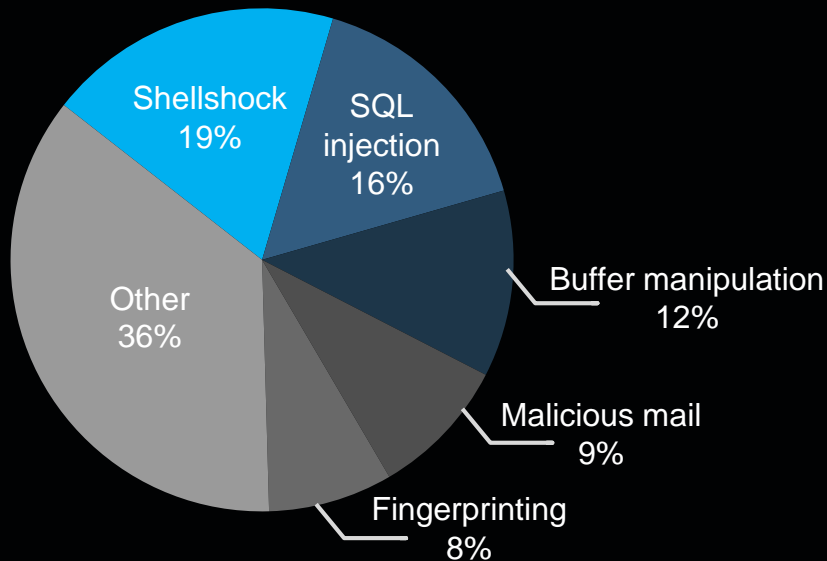


In just the first quarter of 2016, **more than USD209 million** in ransoms have been paid.¹

Most government attacks originate outside the organization, but inside attacks can be far more severe







TOP ATTACK VECTORS



The vast majority of attacks begin with end users who get tricked into activating software

Security drivers are evolving

			
ADVANCED ATTACKS	INSIDERS	NEW INNOVATIONS	COMPLIANCE
<p><i>From...</i></p> <ul style="list-style-type: none">• Broad threats• Individual hackers <p><i>To...</i></p> <ul style="list-style-type: none">• Targeted and organized crime (i.e., ransomware)	<ul style="list-style-type: none">• Disgruntled employees <ul style="list-style-type: none">• Outsiders and partners becoming insiders	<ul style="list-style-type: none">• Technology and linear driven security strategy <ul style="list-style-type: none">• Agile security that moves with the business	<ul style="list-style-type: none">• Checking the box• PCI compliance <ul style="list-style-type: none">• Continuous risk analysis• GDPR

Cybercrime will become a
\$2.1 trillion
problem by 2019

2015 Juniper Research Press Release

2016 insider attacks were
58 percent
42% outsider attacks

2017 IBM X-Force Threat Intelligence Report

By 2020, there will be
20.8 billion
connected “things”

2015 Gartner press release

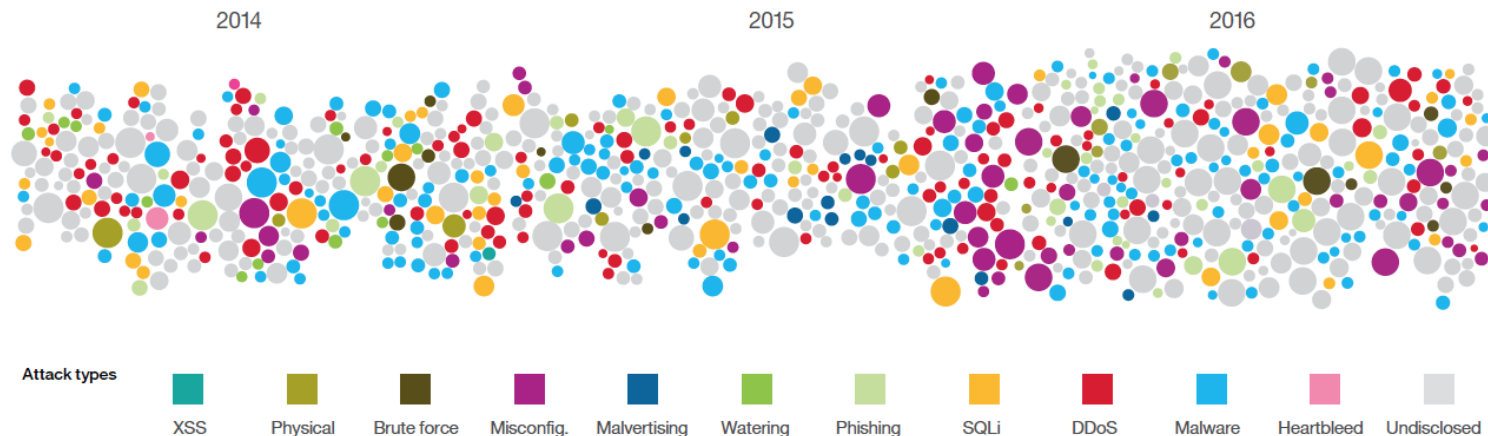
GDPR fines can cost
billions
for large global companies

2017 SecurityIntelligence.com article

Attackers break through conventional safeguards every day

Sampling of security incidents by attack type, time and impact, 2014 through 2016

Size of circle estimates relative impact of incident in terms of cost to business, based on publicly disclosed information regarding leaked records and financial losses.



[IBM X-Force Threat Intelligence Report 2017](#)

average time to detect APTs

191 days

average global cost of a data breach

\$3.62M

[2017 Cost of a Data Breach Study](#)

Advanced Persistent Threat (APT): Unauthorized access over a long period of time that leads to stolen or altered data.

2017 Cost of a Data Breach Study global findings at a glance

\$3.62M / 10% ↓

Average total cost of data breach

\$141 / 11.4%

Average cost per record lost or stolen

24,089 / 1.8% ↑

Average number of breached records

27.7%

Likelihood of a recurring material breach over two years



419 companies participated
Currency: US dollar

Per-record costs for top three industries



\$380 Health



\$245 Financial

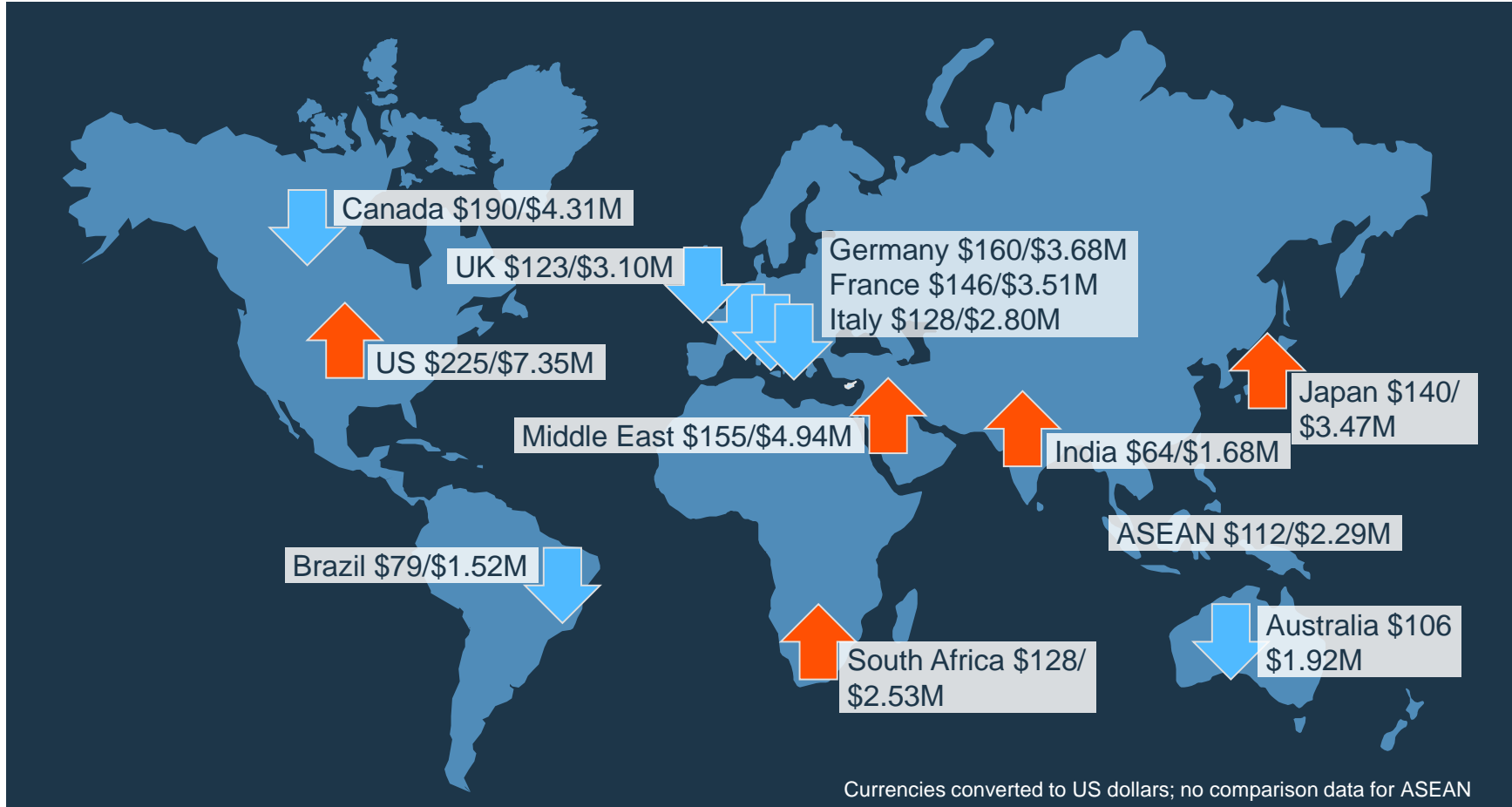


\$223 Services

[2017 Cost of a Data Breach Study](#)

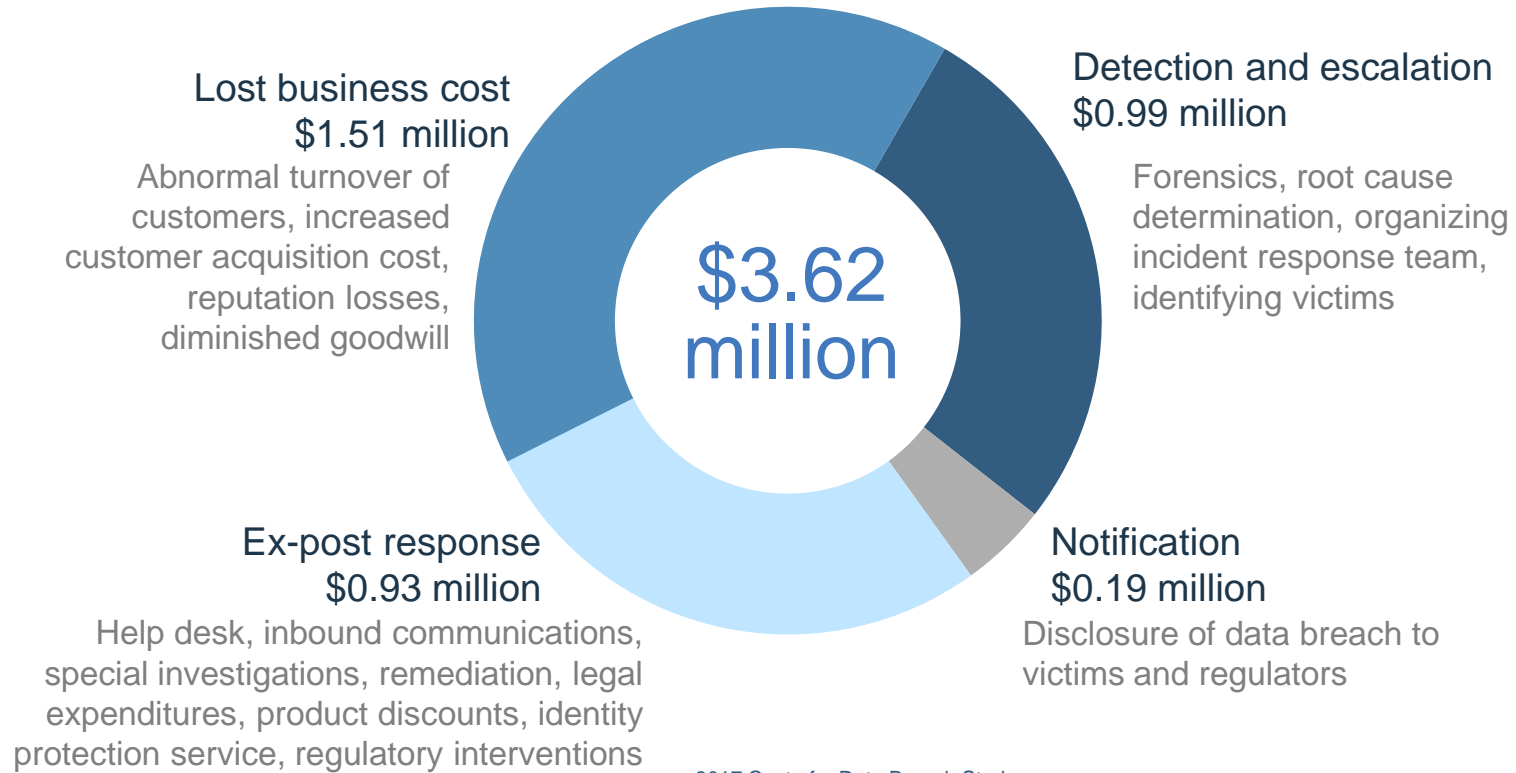
Costs and trends vary widely across countries

[2017 Cost of a Data Breach Study](#)



The largest component of the total cost of a data breach is lost business

Components of the \$3.62 million cost per data breach



[2017 Cost of a Data Breach Study](#)

Currencies converted to US dollars

Odds of experiencing a data breach

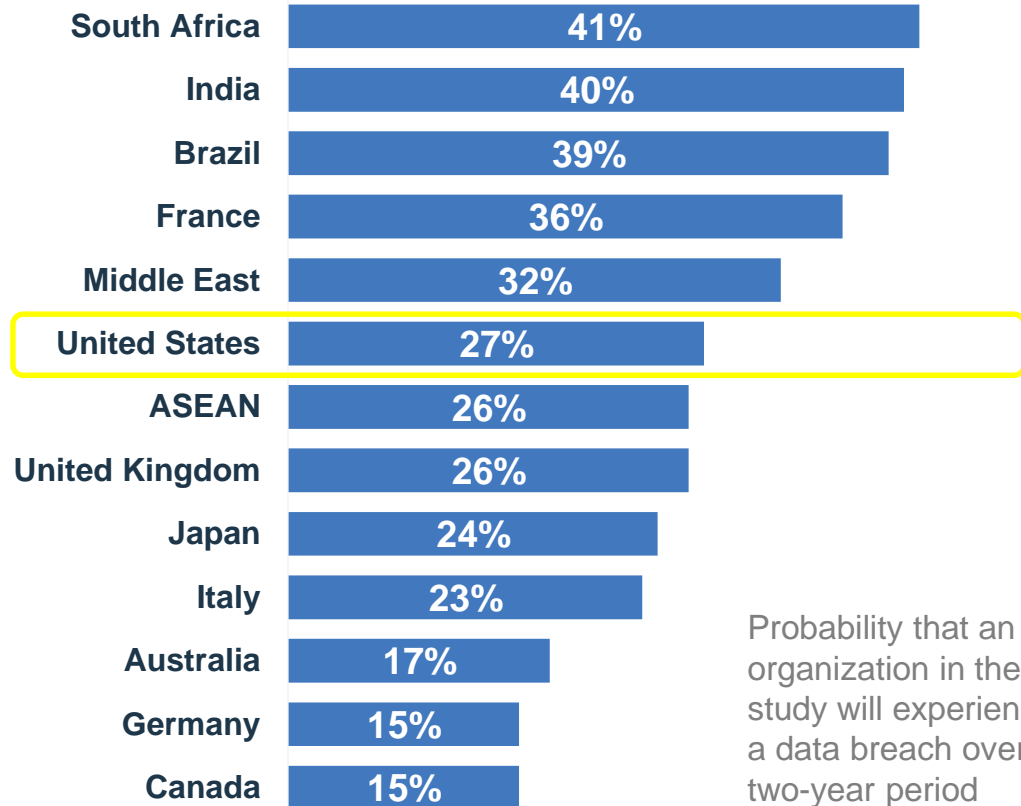
[2017 Cost of a Data Breach Study](#)



Experiencing a
data breach?

1 in 4

(Global average 28%)



Probability that an organization in the study will experience a data breach over two-year period

Security skills are more difficult to obtain and retain than ever

In-demand

73.9% of security professionals (compared to 60.7% of all IT pros) said they had been approached by a hiring organization or headhunter about job opportunities.

Overworked

Security professionals are more likely than other IT professionals (**64.5%** compared to **58.7%**) to report being under pressure to increase productivity and take on new tasks

Expensive

Information security manager is the hottest job boasting the biggest increase in average total compensation (up **6.4%** from 2015 to 2016).

[Source: 2016 Computerworld IT Salary Survey](#)

Hard to replace

21% of jobs requiring **10+** years of experience take a year or more to fill and nearly half of jobs requiring **20+** years of experience take more than a year to fill.

[Source: 2015 IDC Survey](#)

Employee Training and Security Awareness



Attack Methods – The Art of Deception

Attack Methods



Book: The Art of Deception

Don't let a con artist steal from your firm by hoodwinking your people. ***The weakest link in your security system is probably the untrained employee*** — but you can fix that.

Takeaways

- Social engineers are skilled at influencing and persuading other people and they use those abilities to deceive your ***employees*** so they can steal your information.
- The weakest link in security systems is the human factor.
- Your ***employees*** are vulnerable to social engineers because they trust them and give out what they think is innocuous information.
- Most social engineers succeed because they have excellent people skills, and so they are very charming and likeable.
- Most people are willing to trust because they think deception is unlikely.
- If a deceiver gives a plausible reason, people don't become suspicious, even if they should.
- You should train your ***employees*** not to release any personal or internal company information unless they know the person and the person needs the information.
- Sometimes, to get information, an attacker will pose as someone who needs help.
- Control exactly what sensitive information you release.
- You can use verification and authorization systems to identify who gets information.

Employee Training and Security Awareness



Role of The Employee

3 Elements to a Comprehensive Employee Training & Security Awareness

- **Know Your Audience**



- **Pervasive Communications**



- **Interactive Education**



Key Challenges

- Information retention is a challenge with training programs that occurs infrequently.
- Interactive simulations produce higher levels of skills retention vs a presentation.
- Audiences are bored by education programs that fail to leverage a variety of media and content styles.
- As many as 91% of organizations provide cybersecurity training to their employees, yet 75% of those do so only at the time of hire or only as part of an annual “update.”¹

¹ [“Building a Culture of Cybersecurity,”](#)
[CompTIA, April 2018](#)

Recommendations

- Assess the culture of the enterprise to determine requirements for the specific messaging, delivery and frequency of security awareness and training.
- Implement an attack simulation program such as a phishing simulation program, deliver social engineering attacks with corresponding just-in-time training and teachable moments.
- Use communications and marketing tools for ongoing reinforcement – keep security top-of-mind.

Blue Demonstration



Thank you!

Questions?

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Government is now a prime target for ransomware attacks

Ransomware attacks
increased by more than

300%

in the government sector
from 2015 to 2016¹

19%

of ransomware attacks
targeted government
in 2016²

52%

Companies and
government entities who
recognize that human
error is increasing³

INCIDENT RESPONSE

- Development of a response plan and policy for ransomware attacks
- Long-overdue operating system updates and patches
- Isolation of infected devices
- Mandated adherence to corporate security standards for personal devices
- Vulnerability scanning to identify exposures and defend against future attacks

¹ "The Rising Face of Cyber Crime: Ransomware," BitSight Technologies, 2016.

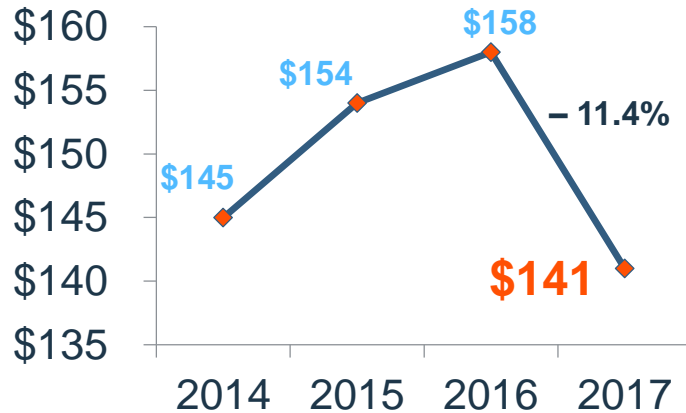
² "Global Threat Intelligence Report 2017," NTT Security, 2017.

³ "CyberSecure Human Error White Paper," CompTIA 2017.

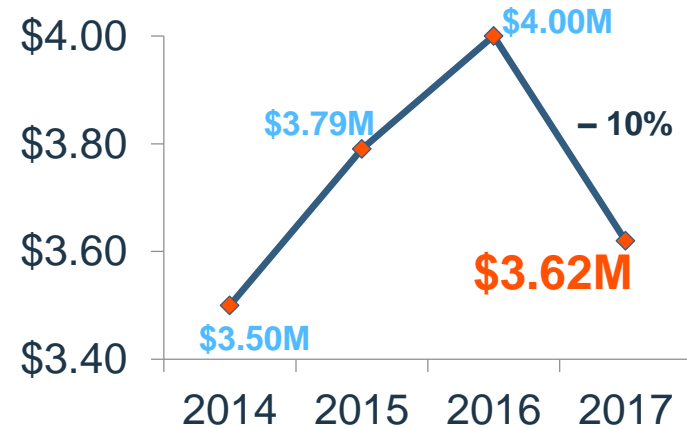
What goes up should come down

- The global average cost of a data breach is down over previous years
- 48% of the per-record 11.4% decrease over last year is due to the US dollar exchange rate
- The average size of a data breach increased 1.8% to 24,089 records

Global average cost per record
in US dollars



Global average cost per incident
in millions of US dollars



[2017 Cost of a Data Breach Study](#)

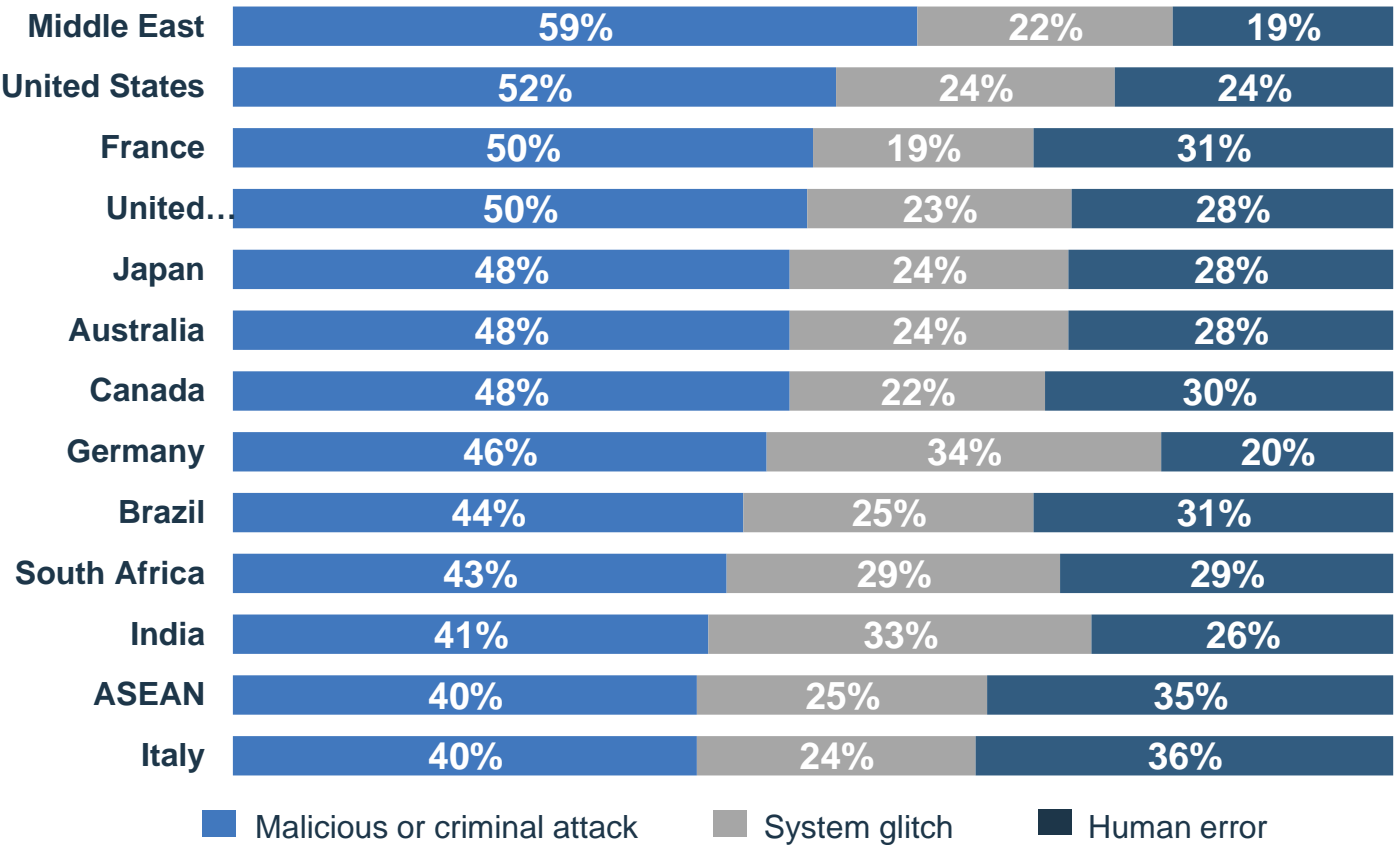
Humans, hackers and criminal insiders continue to cause most data breaches



[2017 Cost of a Data Breach Study](#)

The incidence of malicious attack varies considerably by country

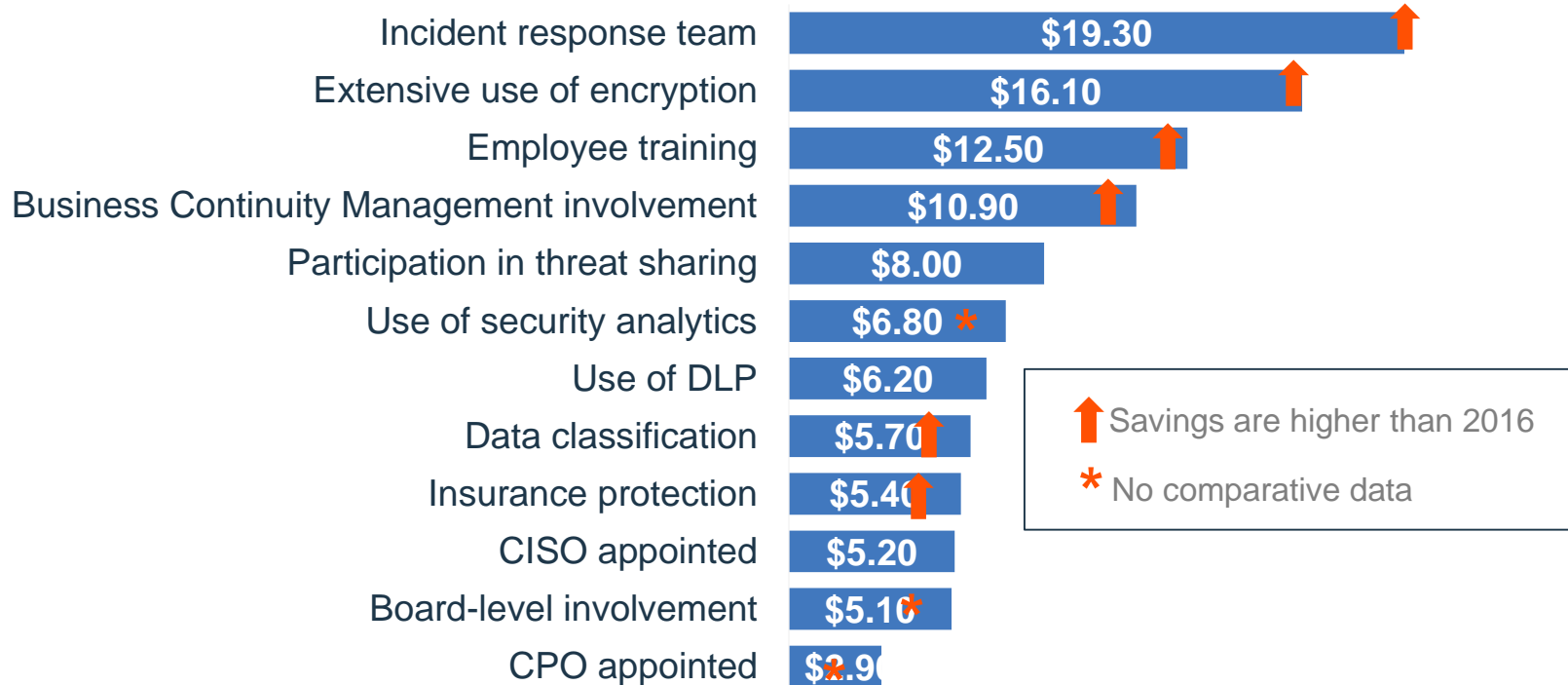
[2017 Cost of a Data Breach Study](#)



What you can do to help reduce the cost of a data breach

Amount by which the cost-per-record was lowered

[2017 Cost of a Data Breach Study](#)



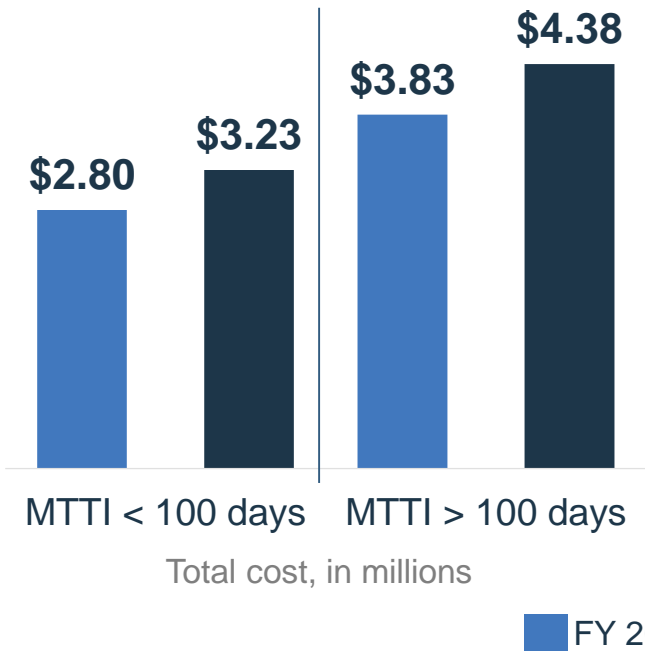
Currencies converted to US dollars

Gaining visibility and responding faster help to reduce costs

2017 Cost of a Data Breach Study

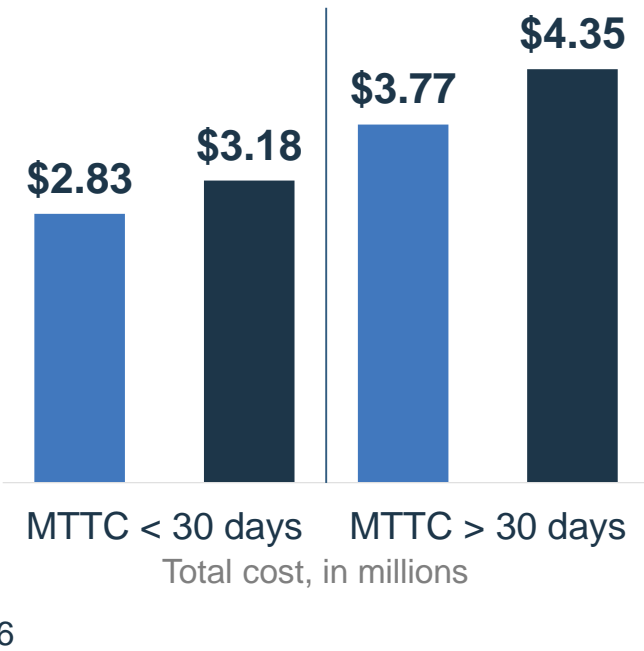
Mean time to identify (MTTI)

(The time it takes to detect that an incident has occurred)



Mean time to contain (MTTC)

(The time it takes to resolve a situation and ultimately restore service)

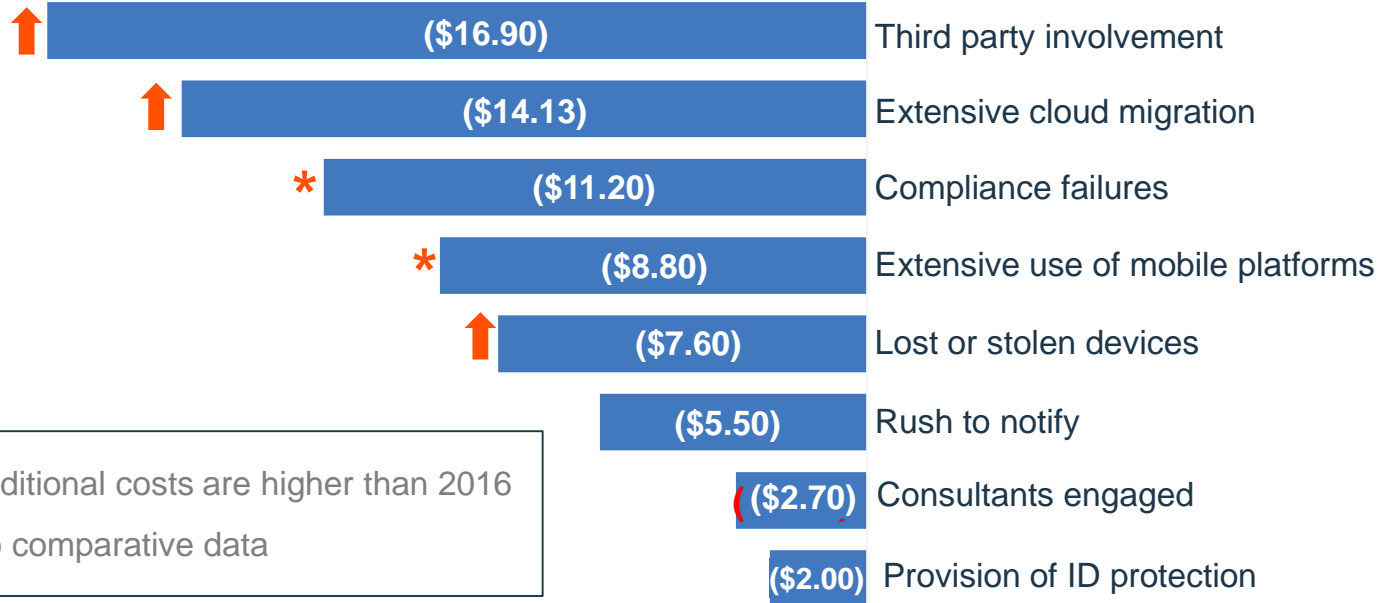


Currencies converted to US dollars

Factors that increase the per-record cost

[2017 Cost of a Data Breach Study](#)

Amount by which the cost-per-record was increased



Currencies converted to US dollars