



## Deconstructing the National Housing Dilemma

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- Low- and moderateincome Americans are facing a lack of safe, stable and affordable housing.
- States are grappling with how to address this complex issue.
- In 2023, NCSL has observed an 89% increase in introduced legislation.



- NCSL Housing and Homelessness Legislative Database
- Middle Housing: Filling a Gap in Available Housing Options
- States Offer Consumer
   Protections to Buyers Who
   Opt for Alternative Home
   Financing
- Podcast: Unpacking the Housing Crisis



NCSL Housing Resources



#### Need NCSL's Help? Reach Out!





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#### Session Survey





https://forms.office.com/r/kQ9qCeHWLg



#### Deconstructing the National Housing Dilemma





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#### Raise your hand if you...



Have seen a greater focus on housing issues at the state level compared with a few years ago.

## Survey check-in



- On a scale from 1 to 10, with 10 being the highest, how high a priority is housing for you?
- Are you on a committee with jurisdiction over housing policy or funding?

#### Outline



- Framing (why, what, drivers of rising housing costs)
- Increase Housing Supply
- Expand Availability of Workforce Housing
- Increase Homeownership
- Develop a Comprehensive and Strategic Approach

## Why housing matters



#### Strong Economy and Economic Mobility

A strong economy requires workers; workers need homes they can afford.

#### Health and Education

- Lower-income households who live in unaffordable housing often lack funds for nutritious food and health expenses.
- Homelessness greatly complicates access to health care. Poor-quality housing can contribute to asthma and injuries.
- Stable affordable housing can improve child development & education outcomes.

#### Quality of Life and Environment

Lack of affordable housing near jobs → traffic congestion, high transportation costs and greenhouse gas emissions.

## Survey check-in



- What is your top reason for caring about housing?
  - Sustain economic growth
  - Support stable, healthier families
  - Address climate change
  - Improve quality of life
  - Other:

#### A diverse housing stock



- A well-functioning housing market includes
  - housing that rents or sells at a wide range of price points, particularly in locations close to jobs and public transit.
  - a range of different housing types
- Everyone needs housing they can afford

#### Multiple Housing Policy Objectives



- Increase the overall supply of housing
- Expand availability of workforce housing
- Increase homeownership
- Prevent and reduce homelessness
- Increase residential stability for renters and homeowners
- Improve housing quality
- Improve energy-efficiency of housing

#### Raise your hand if you...



Have found it challenging to develop effective policy responses to address your state's housing objectives.

#### Conditions fueling higher housing costs



- Demand (varies by housing market)
  - Job growth

- Earnings growth
- Economic development
- Neighborhood revitalization

#### Supply

- Insufficient new construction
- Federal housing subsidies not keeping pace with population growth



## **Increase Housing Supply**

## Survey check-in



- On a scale from 1 to 10, with 10 being the highest, how high a priority is increasing the supply of housing?
- How well do you understand the barriers to housing supply in your state? (Be honest:)
  - Not very well
  - Moderately well
  - Very well

#### Barriers to increased housing supply

- Restrictive zoning / regulation
- High land prices, development costs & interest rates
- Long development timelines, permitting delays
- Limited infrastructure
- Limited developer capacity
- Shortages of construction workers
- Limited economies of scale, particularly for single-family housing

#### What can states do?



- Study main impediments to an increased housing supply
- Zoning reform (multifamily, missing-middle, accessory dwelling units)
- Local planning requirements
- Targeted infrastructure investments
- Developer incentives
- Creative public-private partnerships for example, pre-buys of large volumes of modular housing to lock in discounts



# Expand availability of workforce housing

## Survey check-in



- On a scale from 1 to 10, with 10 being the highest, how high a priority is workforce housing?
- How well do you understand the barriers to ensuring an adequate supply of housing for working families in your state? (Be honest :-)
  - Not very well
  - Moderately well
  - Very well

#### Barriers to affordable workforce housing



- Insufficient production of new housing
  - Insufficient multifamily housing
  - Insufficient entry-level homes
- Insufficient construction near jobs and/or transit
- High land prices
- High construction costs
- Insufficient incomes

#### What can states do?

- Study main impediments to affordable workforce housing.
- Increase overall housing supply, particularly:
  - At-scale production of entry-level homes.
  - Multifamily rental.
- Builder's remedy / fair share policies.
- Provide funding for development of workforce housing. Consider targeting 60-120% Area Median Income (AMI).
- Provide incentives for development/acquisition/rehab of workforce housing, particularly near jobs and/or transit.



## Increase homeownership

#### Polls



- On a scale from 1 to 10, with 10 being the highest, how high a priority is increasing homeownership?
- How well do you personally understand the barriers to homeownership in your state? (Be honest :-)
  - Not very well
  - Moderately well
  - Very well

#### Barriers to homeownership

- Insufficient savings for a downpayment
- High debt levels
- Low credit scores
- High home purchase prices (related to insufficient production, high land prices, high construction costs, etc.)
- Limited inventory of homes for sale
- Limited entry-level homes being built
- Limited incomes

#### What can states do?



- Assess main barriers to homeownership and model effects of different program options.
- Increase funding for downpayment assistance.
- Increase funding for credit / financial coaching.
- Increase overall housing supply, particularly at-scale production of entry-level homes.
- Provide funding for development of workforce housing for sale.
   Consider targeting 60-120% AMI.
- Shared equity homeownership (e.g., community land trusts).



# Develop a comprehensive and strategic approach

## Survey check-in



- In your state, how many government agencies or departments have responsibility for housing issues at the state level? (It's OK to say you do not know).
- Does your state have a comprehensive housing strategy that encompasses the activities of all the state-level agencies working on housing issues?

## Survey check-in



- Rank your state's overall housing policy on a scale from 1 to 10, where:
  - 1 = a piecemeal collection of laws and regulations passed at different times and
  - 10 = a comprehensive, coordinated, strategic approach

#### Challenges of a piecemeal approach



- Many states do not have a statewide housing strategy.
- Many state agencies work on housing issues, and they do not always coordinate.
- Local government is often fragmented and lacks capacity.
- Political will is hard to muster until we reach a crisis.
- Many states / cities wait too long to act; problem is much easier to solve before housing costs get out of control.

#### What can states do?



- Fund the development of a comprehensive state housing strategy.
  - Preserve and expand dedicated affordable housing.
  - Increase the overall supply of housing.
  - Help families access private-market housing.
  - Improve housing quality and stability.
- Provide funding and technical assistance to local governments to help them develop local comprehensive housing strategies.

## Comprehensive housing strategy



- Includes tools at disposal of all the relevant agencies
- Multifaceted: subsidy, zoning, tax, loans, planning, permitting
- Centralized leadership to facilitate collaboration & execution
- Broad stakeholder engagement
- Interagency collaboration
- Broad vision at state (or city) level, with tailoring to individual cities/regions (neighborhoods)

## Balanced approach



- Policies in all four major policy categories
- Homeownership vs. rental; Preservation vs new construction
- Affordable housing in resource-rich areas and stronger systems and services in struggling neighborhoods

I. CREATE AND PRESERVE DEDICATED AFFORDABLE HOUSING UNITS	II. ALIGN HOUSING SUPPLY WITH MARKET AND NEIGHBORHOOD HOUSING CONDITIONS
III. HELP HOUSEHOLDS ACCESS AND AFFORD PRIVATE-MARKET HOMES	IV. PROTECT AGAINST DISPLACEMENT AND POOR HOUSING CONDITIONS
Complementary Policies	

#### For more information



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#### LocalHousingSolutions.org

Online guide to local housing policy, developed through the National Community of Practice on Local Housing Policy, a joint project of the NYU Furman Center and Abt Associates

#### **NCSL Base Camp 2023**



Nov. 8-9, 2023

#### NCSL Forecast '24 - Austin



Dec. 4-6, 2023