



UTAH
LEGISLATURE



Tips for Committee Presentations

Or

“Rockin’ the (State) House”

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Tips for Committee Presentation

- Be Prepared
 1. Do Your Homework
 2. Practice Makes Perfect
 3. Come Early, Stay Late
- Read the Room
 1. Know Your Audience...
 2. ...But Not Too Well!
 3. Assure They Know You!
- Tell Them³
- Narrate
 1. Tell A Story
 2. Use Anecdotes
 3. Paint A Picture
- Always be Closing
 1. If you don't know...Say so!
 2. Engage Your Audience
 3. Don't Bury the Lead



Tips for Committee Presentation

Rockin' the (State) House

- Be Prepared

1. Do Your Homework
 2. Practice Makes Perfect
 3. Come Early, Stay Late
1. Tell A Story
 2. Use Anecdotes
 3. Show A Picture

- Read the Room

1. Know Your Audience...
2. ...But Not Too
3. Assure They Know You!

- Always Be Closing

1. If you don't know...Say so!
- End your Audience
- Do your Lead

- Tell Them³



Rockin' the (State) House

1. Be Prepared – Clip 1
2. Read the Room – Clip 2
3. Tell Them³ – Clip 3
4. Narrate – Clip 4
5. Always Be Closing – Clip 5



Clip #1 (Be Prepared)



Be Prepared: “Get Ready” (Temptations)





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CALM
AND
DO YOUR
HOMEWORK**

KeepCalmAndPosters.com



**Get off
Instagram
and
do your
Homework**



Practice Makes Perfect

- Write your speech.
- Read it out loud.
- Get feedback from a friend.
- Read it out loud again.
- Throw away your written speech.



Come Early, Stay Late



Clip 2 (Read the Room)



Read the Room: “People Are Strange” (Doors)



Know Your Audience



Photo Source: muppet.wikia.com



...But Not Too Well



Photo Source: muppet.wikia.com



Be Sure They Know You



U.S. Government Accountability Office

Photo Source: muppet.wikia.com



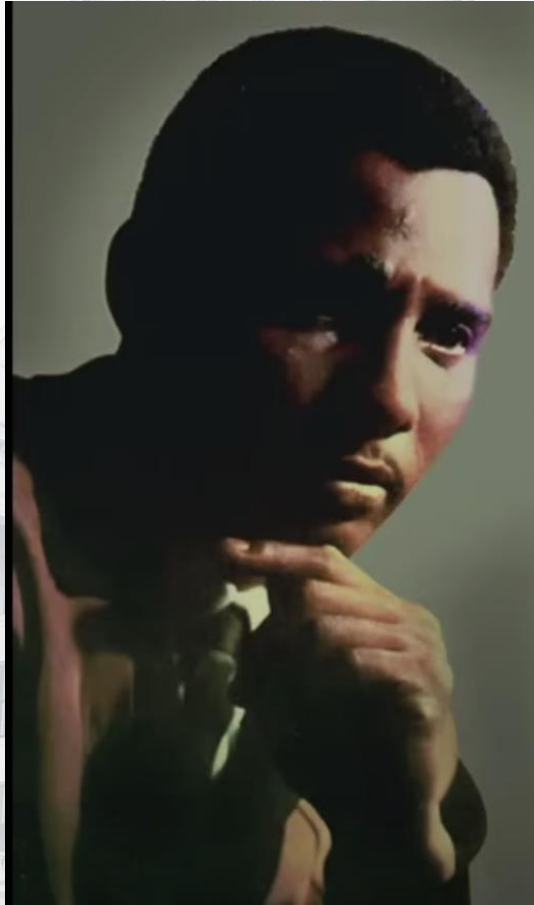


Group Activity #1

Share Your Experience

What are some other ways one can be prepared and know one's audience before a presentation? How do you do it?

Clip 3 (Tell Them)



Tell Them³: “Tell It Like It Is” (Aaron Neville)

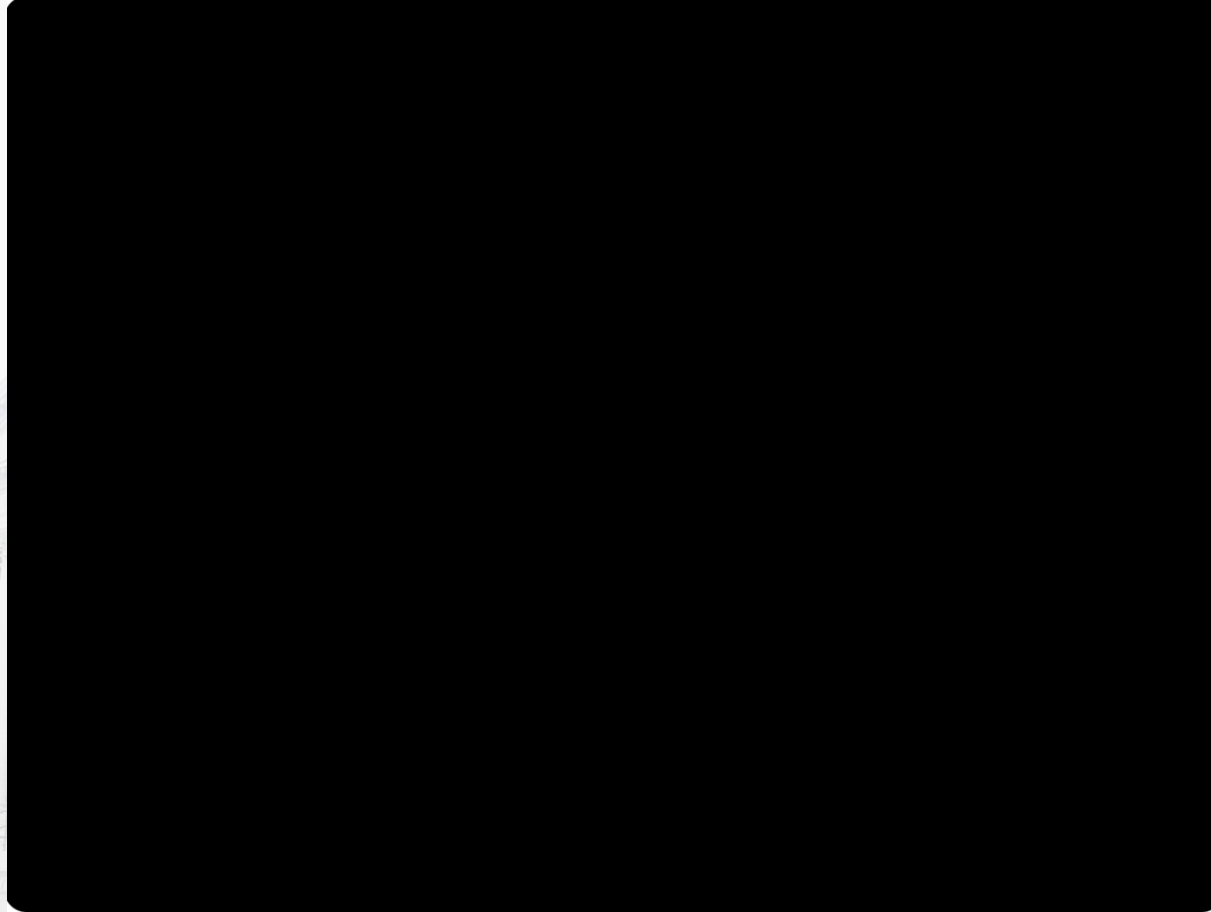


Tell Them³

- Tell them what you're going to tell them...
- Tell them...then
- Tell them what you told them.
- **BUT DON'T BE SO DARN OBVIOUS!**



Clip 4 (Narrate)



Narrate: “If” (Bread)



Tell A Story



Use Anecdotes



anecdote vs antidote



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About 269,000 results (0.39 seconds)

An **anecdote** is a funny little story; an **antidote** counteracts poison. ... An **anecdote** is a memoir sound bite, a little story. They're fun, but they don't change your destiny. But **antidote**, is anti-poison, so dote on situations that require **antidotes** – your life may be on the line.

[anecdote vs. antidote : Choose Your Words : Vocabulary.com](https://www.vocabulary.com/articles/chooseyourwords/anecdote-antidote/)

<https://www.vocabulary.com/articles/chooseyourwords/anecdote-antidote/>

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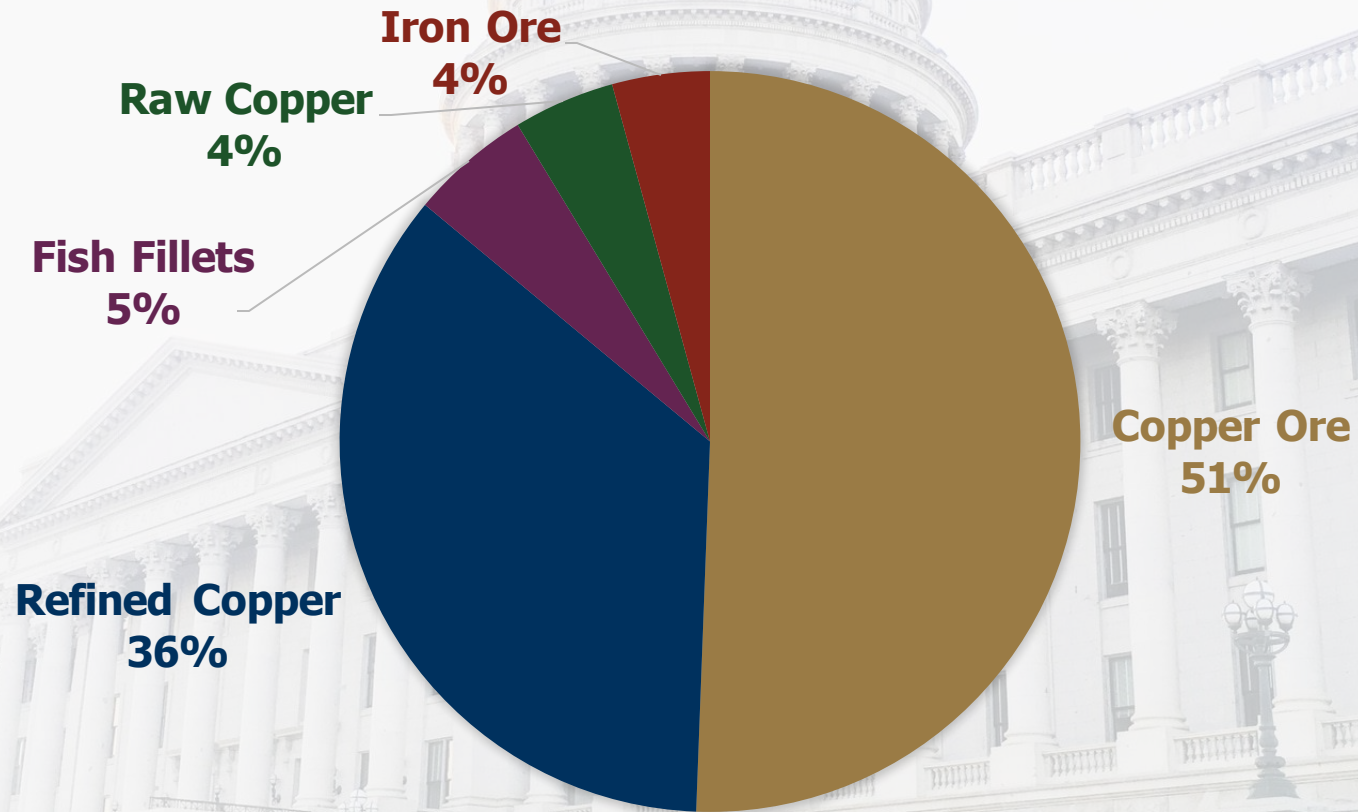


Paint A Picture: Chilean Exports

- Fresh fruit leads Chile's export mix - Chile emerges as major supplier of fresh fruit to world market due to ample natural resources, consumer demand for fresh fruit during winter season in U.S. and Europe, and incentives in agricultural policies of Chilean government, encouraging trend toward diversification of exports and development of nontraditional crops - U.S. Dept. of Agriculture, Economic Research Service Report
- Chile is among the developing economies taking advantage of these trends, pursuing a free market economy. This has allowed for diversification through the expansion of fruit production for export, especially to the U.S. and Western Europe. Chile has successfully diversified its agricultural sector to the extent that it is now a major fruit exporting nation. Many countries view Chile's diversification of agriculture as a model to be followed.
- Meanwhile, the U.S. remains the largest single market for Chile's fruit exports. However, increasing demand from the EC and Central and East European countries combined may eventually surpass exports to the U.S., spurring further growth in Chile's exports.
- If you've read this far, your eyes probably hurt and you've been reading this tedious long-winded text instead of listening to me. I'm insulted- can't you see I'm doing a presentation up here? Look at me! Congratulations, however, on having such good eyesight.



Chilean Exports





Group Activity #2

Traps and Pitfalls

How might “telling them” and “narrating” backfire? How would you avoid that happening?

Clip 5 (Always Be Closing)



Always Be Closing: “Little Lies” (Fleetwood Mac)



If You Don't Know, Say So!



Engage Your Audience



Don't Bury the Lead

What?



The
Initiative

So What?



Its
Significance

Now What?



Next
Steps

Source: Life
Design Log



Rockin' the (State) House

1. Be Prepared – “Get Ready” (Temptations)
2. Read the Room – “People are Strange” (Doors)
3. Tell Them – “Tell It Like It Is” (Arron Neville)
4. Narrate – “If” (Bread)
5. Always Be Closing – “Little Lies” (Fleetwood Mac)

