



11:36:21	From Alison Wakefield : Hi everyone - we are excited for another Roundtable!
11:36:36	From Emily Maher, NCSL : Hi from CO! Emily Maher here, NCSL
11:36:46	From John Friedenreich : Greetings from Alabama
11:36:49	From Sally Avery : Good afternoon! This is Sally Avery from Tennessee
11:36:53	From Kari Hojara : Good Afternoon from Maine!
11:36:58	From Jason Sisney : Jason Sisney, California State Assembly.
11:37:01	From Kristen Rottinghaus : Hi all! Kristen Rottinghaus here from Kansas.
11:37:06	From Emily Thompson : Greetings from North Dakota!
11:37:08	From Tim Bartik : Tim Bartik, Upjohn Institute, Kalamazoo, MI
11:37:11	From Kirk Fulford : Alabama. Very timely meeting for us. Considering a special session to extend one of our primary incentive programs.
11:37:14	From Elizabeth Brown : Hi, Elizabeth Brown from New York City.
11:37:14	From Chaaron Pearson : Hi everyone! Chaaron Pearson from Pew.
11:37:14	From SHANNON PLEIMAN : Good afternoon from Ohio!
11:37:17	From Katelyn Abraham : Katelyn Abraham from Nebraska
11:37:18	From Laura Wheeler : Laura Wheeler from Georgia
11:37:19	From Steve Bakkal : Hello everyone, Steve from Michigan
11:37:19	From Ryan Langrill : Ryan Langrill, Idaho's Office of Performance Evaluations.



11:37:24	From jen henderson : Hello from Maine
11:37:26	From Chuck Narikiyo : Aloha from (overcast) Hawaii!
11:37:27	From Anthony Circo : Anthony Circo in Nebraska
11:37:33	From Mohri Exline : Hi! Mohri Exline here from Kansas!
11:37:33	From John Hamman : John Hamman from Pew!
11:37:33	From Katie Hall : Hello! This is Katie Hall from Pennsylvania
11:37:33	From Gabriel Cohen : Gabe from Alaska
11:37:34	From Danielle Fox : Danielle Fox, OPEGA - Maine
11:37:35	From Megan Moore : Megan Moore from Montana Legislative Services
11:37:36	From Erica Spears : Hi Erica Spears from Louisiana
11:37:36	From Ariel Ricci : Ariel Ricci from Maine, Office of Program Evaluation and Government Accountability
11:37:39	From Martha Carter : Martha Carter, Nebraska
11:37:41	From Ellen Harpel : Ellen Harpel, Smart Incentives in Arlington, VA. Good to see you all!
11:37:43	From Trey Standley : Hi everyone! Trey Standley from Colorado.
11:37:47	From Angela Gullickson : Angela Gullickson from Iowa Dept. of Revenue
11:37:49	From Lori Metcalf : Hi all, Lori Metcalf from DC's Office of Revenue Analysis (working remotely from Kentucky)
11:37:52	From Daria Loy-Goto : Aloha - thanks to Pew and NCSL and great to see everyone again! Daria Goto - Hawaii



11:37:54	From Ellen Miller : Hi, Ellen Miller from Virginia
11:37:55	From Paul Vander Meer : Hello everyone., Paul Vander Meer from Tennessee
11:37:55	From Daria Milakhina : Hi everyone! Daria Milakhina from Kansas
11:37:56	From David Hoffer : David Hoffer from Arizona Joint Legislative Budget Committee
11:38:09	From Kim Tinnell : Greetings from snowy Colorado!
11:38:11	From Dana Lynn : Hi all - Dana Lynn from WA JLARC!
11:38:19	From Jacquelyn Combellick : Hello! Jacquelyn Combellick, Colorado Office of the State Auditor
11:38:23	From Jeremy Stiles : Hello everyone, Jeremy Stiles from Tennessee
11:38:24	From Ashley Beason-Manes : Ashley Beason-Manes here from Kansas - Legislative Post Audit.
11:38:31	From Jim Landers : Hi everyone. Jim Landers, John Glenn College of Public Affairs and THE Ohio State University.
11:38:35	From Eric Whitaker : Eric Whitaker from Washington's Joint Legislative Audit & Review Committee.
11:38:38	From samjhauta wagle : Hello everyone , Sam Wagle, Louisiana Department of Revenue
11:38:53	From George Sweeting : Hello everybody, George Sweeting from NYC Independent Budget Office
11:38:54	From Peter van Moorsel : Good morning from Washington! Pete van Moorsel, JLARC.
11:38:59	From Sean Hao : Sean Hao Hawaii State Auditor Office
11:39:01	From Randall Bauer : Hi all. Randall Bauer, PFM - evaluators for the State of Oklahoma.
11:39:03	From Andrew Thompson : Hi everyone Andrew Thompson from the Colorado Office of the State Auditor

11:39:10	From Raymond Majewski : Hi folks Ray Majewski New York City Council Finance Division
11:39:22	From Nandika Prakash : Hello everyone, Nandika Prakash from CT Dept of Economic and Community Development
11:39:29	From Emily Maher, NCSL : Welcome all! I will be dropping the agenda, a zoom info sheet, and discussion questions for later in the program. Please feel free to reach out to me directly with questions.
11:39:46	From Joshua Karas : Hi everyone, Joshua Karas from WA JLARC
11:39:57	From Olivia Smith : Hello, Olivia Smith from the Indiana Legislative Services Agency.
11:39:58	From James Taurman : Hi! James Taurman from Colorado.
11:43:47	From Alison Wakefield : Thank you, Advisory Group!
11:51:59	From Lori Metcalf - DC Office of Revenue Analysis to Laurel Stiegler NCSL(Direct Message) : Hi Laurel, my boss Farhad Niemi is having trouble joining. he says once he clicks "launch meeting" nothing happens. Any thoughts?
11:52:50	From Laurel Stiegler NCSL to Lori Metcalf - DC Office of Revenue Analysis(Direct Message) : please have him try again...we're admitting folks as soon as we see them but sometimes there is a lag. I apologize!
11:53:40	From Lori Metcalf - DC Office of Revenue Analysis to Laurel Stiegler NCSL(Direct Message) : Thank you!!
11:57:01	From Laurel Stiegler NCSL to Lori Metcalf - DC Office of Revenue Analysis(Direct Message) : I just sent him an invite in case the link just wasn't working
11:59:44	From Laurel Stiegler NCSL to Lori Metcalf - DC Office of Revenue Analysis(Direct Message) : Has he tried again? if he has I haven't seen him and will need to contact our techies
12:06:15	From Lori Metcalf - DC Office of Revenue Analysis to Laurel Stiegler NCSL(Direct Message) : Hi, thank you. I can't tell. I've checked in with him again
12:06:43	From Laurel Stiegler NCSL to Lori Metcalf - DC Office of Revenue Analysis(Direct Message) : ok thanks!
12:15:03	From Emily Maher, NCSL : We'll be taking questions soon. Please feel free to share any in the chat box!
12:21:37	From Keenan Konopaski - WA State JLARC : Do you anticipate the health care GDP drop will be shortly made up after people catch up on delaying procedures (instead of permanently foregoing)?
12:29:57	From Laura Wheeler, GA Georgia State University : can you elaborate on what you think about the trends in automation/use of technology and the concern about displacement of labor?

13:07:10	From Laura Wheeler, GA Georgia State University : Josh is such a troublemaker
13:07:18	From Joshua Goodman : Never heard of him
13:10:30	From Laura Wheeler, GA Georgia State University : when evaluating the Great Recession programs mentioned in John's slides do these evaluations include the effects of the substantial federal investment incentives that were adopted by many states? For instance, the bonus depreciation provisions or the expanded section 179 depreciation provisions?
13:15:53	From Tim Bartik-Upjohn Institute : Will all the slideshows be posted later?
13:16:50	From Laurel Stiegler NCSL : yes! We will have the online resources page with all the slides posted!
13:17:49	From Pew - Alison Wakefield : sorry everyone!
13:23:25	From Laurel Stiegler NCSL to Pew - Alison Wakefield(Direct Message) : i had asked Khara if we could post them this evening...sorry I did not let you know. we were dropping so many items into the chat that i thought it would be better. I apologize.
13:23:46	From Kevin Hundelt, DC : What does traded sectors mean?
13:26:44	From Tim Bartik-Upjohn Institute : "Traded" or "export-base" in the regional context means businesses that sell their goods and services outside that local or state economy. Fast food restaurants are not traded. A firm in Michigan that sells to Ohio, but not outside the U.S., is a traded or export-based firm.
13:27:00	From Kirk Fulford, Alabama Leg Services Agency : Could one of the "adjustments" be to require incentive usage to begin by the x year in order to have a better idea of when they will impact revenues?
13:27:33	From Tim Bartik-Upjohn Institute : The reason that traditionally economic developers have NOT targeted "non-traded" or "non-export-base" is that If you subsidize McDonalds's to expand, it drives the Burger King down the street out of business.
13:28:24	From Kirk Fulford, Alabama Leg Services Agency : What I mean by that is the growing use of selling or "carrying forward" exemptions making it virtually impossible to determine when they will show up.
13:35:54	From John Friedenreich - AL Legis Serv, Fiscal Div : That list of states would be very helpful, thank you.
13:36:44	From Kirk Fulford, Alabama Leg Services Agency : Would like to see it. Thanks.
13:37:02	From Khara Boender, Pew : https://www.pewtrusts.org/en/research-and-analysis/articles/2019/03/06/how-states-can-consider-and-design-effective-tax-incentives
13:38:28	From Laura Wheeler, GA Georgia State University : maybe having that conversation about data collection also include the people at departments of revenue to make sure their systems can provide that information

13:39:50	From Keenan Konopaski - WA State JLARC : Are states yet seeing pushback on holding incentive beneficiaries to employment targets, using the rationale that pandemic-related shutdowns make compliance difficult/impossible?
13:58:12	From Laurel Stiegler NCSL to Jim Landers, Ohio(Direct Message) : Jim, can you please speak up
14:01:00	From Jim Landers, Ohio to Laurel Stiegler NCSL(Direct Message) : Darn it. I'm having problems with my microphone. I hope people could hear most of what I said. Sorry about that.
14:02:37	From Laurel Stiegler NCSL to Jim Landers, Ohio(Direct Message) : It's ok! We could, it was just a bit of a strain. I tried controls on my end and nothing worked. This is my first meeting running the back end and it has certainly been a learning experience.
14:03:13	From Jim Landers, Ohio to Laurel Stiegler NCSL(Direct Message) : I should have worn my new headset instead of depending on the desk microphone.
14:14:15	From Scott Hancock - WA JLARC : One of the rationales for PPP was to maintain employer-employee matches -- that the search costs of re-hiring employees and the atrophy of worker skillsets are very costly themselves. I imagine it's too early to evaluate on that dimension, but what would such an analysis look like?
14:21:41	From Tim Bartik-Upjohn Institute : Scott: I think we would have to combine the data we have on assisted vs. ineligible firm with linked data on workers. In today's world, this may be more feasible than it once was, with various confidential data that links employers with employees.
14:24:03	From Ellen Miller, Virginia JLARC : We have recommended using scoring systems to award incentives, but it has usually been met with some resistance - it would increase administrative burden or the programs don't see the benefit because there isn't 'demand' for the program to help them better identify projects to fund. Have any states/programs been successful in implementing scoring systems?
14:28:39	From Sean Hao, Hawaii LAO : Any thoughts on the utility of "but for" clauses in connecting tax incentives to resulting economic activity?
14:30:21	From Sally Avery, Tennessee : I would love thoughts on that topic as well. Tennessee is building out "but for" scenarios, however the results are complex (less succinct) for consumption by policy-makers
14:31:26	From Tim Bartik-Upjohn Institute : Ellen: I don't know of actually implemented scoring systems. Most of rigorous comparison groups have happened when there is excess demand for a program, and the program decides to use some arbitrary procedure to select. So I have seen good evaluations based on those who applied for a program early enough to be funded, and those who applied but the money ran out. For example, that was done in one early study of customized job training in Michigan. Also, in California a few years back, they actually did do randomized assignment of who received film credits. They used to do first come first served, but then all the film studios applied on the first day that the program applications were accepted, so they ended up just randomly picking who got the credits.
14:33:00	From Tim Bartik-Upjohn Institute : On "but for" : any firm with creativity can post information that some other state would have been more profitable without the incentive. It's hard for states to second-guess these firm-provided claims.
14:33:52	From Pew - Alison Wakefield : Sean: Governments may not be able to eliminate instances of rewarding businesses for what they would have done without the incentive, but they can take steps to reduce these occurrences. A possible step could be to exclude activity that is already planned or underway. The Texas Enterprise Fund uses this approach in its pre-award analysis of businesses seeking incentives for moving into the state. A company cannot have signed a lease, purchased land, or hired employees in the state prior to applying for a grant. Doing so would indicate that the business has already chosen Texas and therefore does not need the incentive to aid in its choice.

