



# FISCAL YEAR 2024 NCSL AUDIT

JAN. 17-18, 2025

**HYATT REGENCY SALT LAKE CITY** 

SALT LAKE CITY





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Financial Report
with Supplementary Information
June 30, 2024

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#### **Independent Auditor's Report**

To the Executive Committee
National Conference of State Legislatures

#### Report on the Audits of the Financial Statements

#### **Opinion**

We have audited the financial statements of National Conference of State Legislatures (NCSL) as of and for the years ended June 30, 2024 and 2023 and the related notes to the financial statements, which collectively comprise NCSL's basic financial statements, as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of NCSL as of June 30, 2024 and 2023 and the respective changes in its financial position and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audits of the Financial Statements* section of our report. We are required to be independent of NCSL and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about NCSL's ability to continue as a going concern for 12 months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### Auditor's Responsibilities for the Audits of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that audits conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing audits in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, and design and perform audit procedures responsive to those risks. Such procedures include examining,
  on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of NCSL's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about NCSL's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the GASB, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise NCSL's basic financial statements. The supplementary information, which includes the schedule of appropriations by entity, as identified in the table of contents, is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audits of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the basic financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 17, 2025 on our consideration of NCSL's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of NCSL's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering NCSL's internal control over financial reporting and compliance.

January 17, 2025

## Management's Discussion and Analysis

### **Overview**

This discussion and analysis of the financial performance of the National Conference of State Legislatures ("NCSL") offers readers an overall review and analysis of the financial activities as of and for the fiscal year ended June 30, 2024. NCSL is a bipartisan organization that serves legislators and legislative staff of all 50 U.S. states, commonwealths, territories and the District of Columbia. The legislative bodies are members of NCSL. NCSL fundamentally operates at a break-even level; that is, revenue received from its members is to be utilized for the benefit of its members. NCSL's financial performance is focused on providing the best possible service to its members and preserving its assets and capital. There is no focus on maximizing either revenue or operating income.

## Financial Information and Analysis (Amounts Rounded to the Nearest '000)

#### Financial Highlights

- NCSL completed the year ended June 30, 2024 with an increase in net position of \$2,750,000 on total operating revenue of \$41,245,000. Operating revenue increased \$2,519,000 or 6.5% from the prior year. Contributors to the change in operating revenue include increases in state appropriations, grant and contracts revenue, meeting registrations, and private contributions. Operating expense increased by \$2,823,000 or 7.7% primarily due to increased grant activity and meetings.
- State appropriations revenue increased by \$725,000 from the prior year and reflects a collection rate of 95.9% compared to the 94.0% collection rate in fiscal years 2023 and 2022.
- Total grant and contract revenue increased by \$735,000 in fiscal year 2024 compared to 2023. Activity
  for federal grants and contracts increased by 8.0% while private foundation revenue increased by
  1.6%.
- The annual Legislative Summit held in Indianapolis in August 2023 was very successful and attracted 5,100 attendees, exceeding expectations for both participation and revenue. Annual meeting, seminar, and committee registration increased by \$534,000 or 18.2%.
- Interest and dividend revenue increased by \$493,000 from the prior year due to high interest rates.

## Management's Discussion and Analysis (Continued)

#### **Overview of Financial Statements**

This discussion and analysis is intended to serve as an introduction to NCSL's financial statements, which are comprised of two components: 1) the financial statements and 2) notes to the financial statements that provide enhanced disclosure of some of the information in the financial statements.

The statement of financial position presents information on all NCSL assets and liabilities, with the difference between the two reported as net position. This statement provides information about the nature and the amounts of investments in resources (assets) and the obligations to NCSL's creditors (liabilities). It provides one way to measure the financial health of NCSL by providing the basis for evaluating the capital structure and assessing the liquidity and financial flexibility of NCSL. This information should be considered along with other non-financial factors such as the change in economic conditions, particularly in state governments; the change in demand for public policy research; and new or modified government legislation.

All the current year's revenue and expense are accounted for in the statement of revenue, expenses, and changes in net position. This statement measures operations over the year and can help determine whether NCSL has recovered all its costs through its various revenue sources.

The statement of cash flows reports cash receipts, cash disbursements, and net changes in cash resulting from operating, investing, and capital and non-capital activities. This statement provides answers to such questions as where cash came from, how cash was used, and how the cash balance changed during the period.

#### Financial Analysis of NCSL

#### Statement of Net Position Overview

As previously noted, net position may serve over time as a useful indicator of an entity's financial position. In the case of NCSL, assets and deferred outflows of resources exceeded liabilities by \$15,933,000, \$13,183,000, and \$9,970,000, on June 30, 2024, 2023, and 2022, respectively.

As noted in Exhibit 1, NCSL's total assets were \$38,357,000, \$33,826,000, and \$27,872,000 on June 30, 2024, 2023, and 2022. The largest portion of NCSL's total assets was its investment in capital assets (net of accumulated depreciation and amortization), of \$9,038,000, \$10,040,000, and \$10,889,000 on June 30, 2024, 2023, and 2022, respectively. NCSL's capital assets primarily consist of its headquarters building and related land which had an original cost basis of \$10,123,000 and \$1,405,000, and a net book value of \$7,026,000, \$7,228,000, and \$7,430,000 on June 30, 2024, 2023, and 2022, respectively.

During 2023, the Executive Committee approved the creation of an operating reserve fund to support NCSL's day-to-day operations in the event of unforeseen shortfalls. The target minimum funding is equal to three months of average recurring operations costs. The balance of the operating reserve as of June 30, 2024 and 2023 was \$6,172,000 and \$4,716,000, respectively, and is included as a component of the unrestricted net position on the statement of net position.

During 2022, NCSL adopted the provisions of the Governmental Accounting Standards Board (GASB) Statement No. 87, *Leases*, which was effective July 1, 2020 and applied using a retrospective approach. This resulted in an addition of capital assets with a cost basis of \$4,662,000 for NCSL's office space in Washington, D.C. As of June 30, 2024, 2023, and 2022, this property had a net book value of \$1,793,000, \$2,510,000, and \$3,227,000, respectively.

## Management's Discussion and Analysis (Continued)

Exhibit 1: Condensed Summary of Assets, Liabilities, and Net Position

				Percentage
	June 30,		Increase/	Increase/
2024	2023	2022	(Decrease)	(Decrease)
\$ 29,319,000	\$ 23,786,000	\$ 16,983,000	\$ 5,533,000	23.3%
9,038,000	10,040,000	10,889,000	(1,002,000)	-10.0%
38,357,000	33,826,000	27,872,000	4,531,000	13.4%
20,425,000	17,920,000	14,494,000	2,505,000	14.0%
1,999,000	2,723,000	3,408,000	(724,000)	-26.6%
22,424,000	20,643,000	17,902,000	1,781,000	8.6%
7,039,000	7,316,000	7,481,000	(277,000)	-3.8%
8,894,000	5,867,000	2,489,000	3,027,000	51.6%
\$ 15,933,000	\$ 13,183,000	\$ 9,970,000	\$ 2,750,000	20.9%
	\$ 29,319,000 9,038,000 38,357,000 20,425,000 1,999,000 22,424,000 7,039,000 8,894,000	2024     2023       \$ 29,319,000     \$ 23,786,000       9,038,000     10,040,000       38,357,000     33,826,000       20,425,000     17,920,000       1,999,000     2,723,000       22,424,000     20,643,000       7,039,000     7,316,000       8,894,000     5,867,000	2024         2023         2022           \$ 29,319,000         \$ 23,786,000         \$ 16,983,000           9,038,000         10,040,000         10,889,000           38,357,000         33,826,000         27,872,000           20,425,000         17,920,000         14,494,000           1,999,000         2,723,000         3,408,000           22,424,000         20,643,000         17,902,000           7,039,000         7,316,000         7,481,000           8,894,000         5,867,000         2,489,000	2024         2023         2022         (Decrease)           \$ 29,319,000         \$ 23,786,000         \$ 16,983,000         \$ 5,533,000           9,038,000         10,040,000         10,889,000         (1,002,000)           38,357,000         33,826,000         27,872,000         4,531,000           20,425,000         17,920,000         14,494,000         2,505,000           1,999,000         2,723,000         3,408,000         (724,000)           22,424,000         20,643,000         17,902,000         1,781,000           7,039,000         7,316,000         7,481,000         (277,000)           8,894,000         5,867,000         2,489,000         3,027,000

## 2024 Summary

During the year ended June 30, 2024, total current assets increased by \$5,533,000 due to state appropriations collections, grants and contracts, meeting registrations, and private contributions, which generate significant cash and accounts receivables. Major contributors to this change include an increase in cash and short-term investments of \$5,529,000, grants and contracts of \$172,000, and appropriations receivable of \$110,000 offset by miscellaneous decreases.

NCSL is affiliated with the NCSL Foundation for State Legislatures (the "Foundation) and provides certain management and administrative services to the Foundation, which includes holding cash on the Foundation's behalf. As a result of this relationship, NCSL had an amount of \$242,000 due from the Foundation as of June 30, 2024.

Changes in non-current assets other than capital assets were minimal.

Current liabilities increased by \$2,505,000 compared to the previous year, primarily driven by revenue collected in advance of \$1,448,000 for 2025 state appropriations, \$710,000 for accrued payroll and benefits, and \$336,000 for the Louisville Legislative Summit held in August 2024.

NCSL's lease liabilities decreased by \$725,000 compared to the prior year, due to continued rent payments for the Washington, D.C. office space.

## Management's Discussion and Analysis (Continued)

#### 2023 Summary

During the year ended June 30, 2023, total current assets increased by \$6,803,000 due to more in-person meetings, which generate significant cash and accounts receivables, and prepaid balances. Major contributors to this change include an increase in cash and short-term investments of \$6,220,000, prepaid expenses of \$235,000, deposits of \$198,000, and appropriations receivable of \$163,000 offset by miscellaneous decreases.

NCSL is affiliated with the NCSL Foundation for State Legislatures (the "Foundation) and provides certain management and administrative services to the Foundation, which includes holding cash on the Foundation's behalf. As a result of this relationship, NCSL had an amount of \$475,000 due from the Foundation as of June 30, 2023.

Changes in non-current assets other than capital assets were minimal.

Current liabilities increased by \$3,544,000 compared to the previous year, primarily driven by revenue collected in advance of \$2,677,000 for grants and contracts, \$348,000 for the Indianapolis Legislative Summit held in August 2023, and \$271,000 for 2024 state appropriations.

NCSL's lease liabilities decreased by \$685,000 compared to the prior year, due to continued rent payments for the Washington, D.C. office space.

### 2022 Summary

During the year ended June 30, 2022, total current assets increased by \$3,705,000 due to the return of in-person meetings, which generate significant cash and accounts receivables, and prepaid balances. Major contributors to this change include an increase in cash and short-term investments of \$1,879,000, receivables from grants and contracts of \$1,223,000, and prepaid expenses of \$369,000.

NCSL is affiliated with the NCSL Foundation for State Legislatures (the "Foundation) and provides certain management and administrative services to the Foundation, which includes holding cash on the Foundation's behalf. As a result of this relationship, NCSL had an amount of \$72,000 due from the Foundation as of June 30, 2022.

Changes in non-current assets other than capital assets were minimal.

Current liabilities increased by \$1,848,000 compared to the previous year, primarily driven by revenue collected in advance for the Denver Legislative Summit held in August 2022.

In April 2020, NCSL received \$3,145,200 in funding under the PPP. Under the provisions of the PPP, this loan was eligible for forgiveness, for which NCSL received notification of in August 2021, resulting in a reduction to long-term debt.

NCSL's lease liabilities decreased by \$645,000 compared to the prior year, due to continued rent payments for the Washington, D.C. office space.

## Management's Discussion and Analysis (Continued)

## Capital Assets

NCSL had \$9,038,000, \$10,040,000, and \$10,889,000 of capital assets, net of accumulated depreciation and amortization, invested in capital assets as detailed below on June 30, 2024, 2023, and 2022. Of that amount, the most significant capital assets are the headquarters building in Denver, Colorado, and office space in Washington, D.C. The detail of capital assets is included in Exhibit 2 below.

## Exhibit 2: Capital Assets

Capital assets, net of related accumulated depreciation and amortization as of June 30, 2024 was:

	Cost	Accumulated  Depreciation	Net Book Value
Building	10,123,000	\$ (4,502,000)	\$ 5,621,000
Computers, software, and equipment	2,876,000	(2,830,000)	46,000
Office furniture and fixtures	1,637,000	(1,615,000)	22,000
Land	1,405,000	-	1,405,000
Other	1,129,000	(1,081,000)	48,000
Right to use asset - Building	4,662,000	(2,869,000)	1,793,000
Leasehold improvements	285,000	(182,000)	103,000
_			
Total Capital Assets	22,117,000	\$ (13,079,000)	\$ 9,038,000

Capital assets, net of related accumulated depreciation and amortization as of June 30, 2023 was:

	Accumulated			Net Book	
		Cost	Depreciation		Value
Building	\$	10,123,000	\$ (4,300,000)	\$	5,823,000
Computers, software, and equipment		2,866,000	(2,777,000)	>	89,000
Office furniture and fixtures		1,638,000	(1,609,000)		29,000
Land		1,405,000	-	$\neg$	1,405,000
Other		1,122,000	(1,062,000)		60,000
Right to use asset - Building		4,662,000	(2,152,000)		2,510,000
Leasehold improvements		285,000	(161,000)		124,000
Total Capital Assets	\$	22,101,000	\$ (12,061,000)	\$	10,040,000

## Management's Discussion and Analysis (Continued)

Capital assets, net of related accumulated depreciation as of June 30, 2022 was:

	Accumulated Cost Depreciation			Net Book Value	
Building	\$ 10,123,000	\$	(4,098,000)	\$	6,025,000
Computers, software, and equipment	2,790,000		(2,782,000)		8,000
Office furniture and fixtures	1,692,000		(1,547,000)		145,000
Land	1,405,000		-		1,405,000
Other	1,094,000		(1,036,000)		58,000
Right to use asset - Building	4,662,000		(1,435,000)		3,227,000
Leasehold improvements	169,000		(148,000)		21,000
Total Capital Assets	\$ 21,935,000	<u>\$</u>	(11,046,000)	<u>\$</u>	10,889,000

There were no major purchases or disposals of capital equipment, or new leased assets for the years ended June 30, 2024.

Capital purchases during fiscal year 2023 included the construction of two conference rooms in the headquarters building, security equipment, and contract management software. There were no disposals of capital equipment for the year ended June 30, 2023.

There were no major purchases or disposals of capital equipment, or new leased assets for the year ended June 30, 2022.

#### Note Payable

The PPP was established by Congress as part of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), under which the Small Business Administration (SBA) was authorized to fund loans to qualifying entities to be used for coronavirus relief. The SBA will forgive up to the full amount of the loans issued if it deems certain employee retention and salary level criteria are met, and the funds are used for eligible expenses. In April 2020, NCSL utilized this loan program and received \$3,145,200 in funding. NCSL recognized significant uncertainty at the time of the receipt of these funds, including, but not limited to known cancellation of the August 2020 Legislative Summit, expected cancellations of future 2020 and 2021 meetings, uncertainty surrounding the liquidity of NCSL's state and local government member base, and expected decreases in grant and contract funding.

Under the provisions of the PPP, this loan was eligible for forgiveness up to the full principal amount. NCSL utilized the funds received in accordance with all available provisions of the PPP and applied for and received forgiveness of the full amount of the loan during the year ended June 30, 2022.

## Management's Discussion and Analysis (Continued)

## **Lease Liability**

NCSL has recorded a lease liability as of June 30, 2024, 2023, and 2022 of \$1,999,000, \$2,723,000, and \$3,408,000, respectively, related to its Washington, D.C. office space. The lease liability is representative of the present value of the future lease payments due through 2026. The liability is expected to decrease through the conclusion of the lease agreement.

#### Statement of Revenue, Expenses, and Changes in Net Position Overview

As previously noted, the statement of revenue, expenses, and changes in net position measures operations over the year and can help determine whether NCSL has recovered all its costs through its various revenue sources. NCSL does not endeavor to meet any specific targets in relation to its change in net position, rather focuses its effort on providing services to its members at a cost-efficient and fiscally responsible manner. For the years ended June 30, 2024, 2023, and 2022, NCSL had a change in net position of \$2,750,000, \$3,213,000, and \$4,648,000, respectively.

Exhibit 3: Summary of Revenue, Expenses, and Changes in Net Position

	For the Years Ended June 30,						
	20:	24	202	23	202	22	
	Amount	Percentage	Amount	Percentage	Amount	Percentage	
Operating Revenue							
State appropriations	\$ 12,380,000	30.0%	\$ 11,655,000	30.1%	\$ 11,295,000	36.0%	
Grants and contracts	20,057,000	48.6%	19,322,000	49.9%	14,905,000	47.5%	
Meetings and conferences	3,470,000	8.4%	2,936,000	7.6%	1,786,000	5.7%	
Private contributions	3,979,000	9.6%	3,371,000	8.7%	2,582,000	8.2%	
Other	1,359,000	3.3%	1,442,000	3.7%	801,000	2.6%	
	41,245,000	100.0%	38,726,000	100.0%	31,369,000	100.0%	
Operating Expenses							
Salaries and benefits	23,055,000	58.3%	21,127,000	57.5%	18,820,000	63.2%	
Travel and conferences	7,664,000	19.4%	7,060,000	19.2%	4,006,000	13.5%	
Consultants and contract services	5,143,000	13.0%	4,966,000	13.5%	3,624,000	12.2%	
Occupancy	478,000	1.2%	593,000	1.6%	526,000	1.8%	
Office expenses	508,000	1.3%	278,000	0.8%	314,000	1.1%	
Other	2,719,000	6.9%	2,720,000	7.4%	2,469,000	8.3%	
	39,567,000	100.0%	36,744,000	100.0%	29,759,000	100.0%	
Operating Income	1,678,000		1,982,000		1,610,000		
Nonoperating Income	1,072,000		1,231,000		3,038,000		
Change in Net Position	2,750,000	•	3,213,000		4,648,000		
Net Position - Beginning of year, as restated	13,183,000		9,970,000	Ť	5,322,000		
Net Position - End of year	\$ 15,933,000		\$ 13,183,000		\$ 9,970,000		

## Management's Discussion and Analysis (Continued)

#### Operating Revenues

### State Appropriations

The largest source of General Fund revenue and the second largest source of total revenue is appropriations (dues) from member entities, which accounted for 30.0% of NCSL's total revenue for the fiscal year ended June 30, 2024, 30.1% for the year ended June 30, 2023, and 36.0% for the year ended June 30, 2022. Dues amounts for each member are calculated using a formula that includes a flat base amount plus a variable amount based on the population of the member. This formula is reviewed and updated periodically by NCSL's Budget, Finance and Rules Committee. Scheduled dues were \$12,785,000, \$12,377,000, and \$11,927,000 for the years ended June 30, 2024, 2023, and 2022, respectively. Actual dues revenue for the year ended June 30, 2024 reflects a 95.9% collection rate compared to 94.0% for the years ended June 30, 2023 and 2022.

#### Grants and Contracts

Total grant and contract revenue increased by \$735,000 or 3.8%, in fiscal year 2024 compared to the prior year. During the years ended June 30, 2023 and 2022, grants and contract revenue increased by \$4,417,000 and \$3,147,000, respectively. Grant and contract revenue comprised 48.6% of NCSL's operating revenue in fiscal year 2024 compared to 49.9% in fiscal year 2023 and 47.5% in fiscal year 2022. Grants and contracts typically require NCSL to perform research related to matters of public policy and implementation of state and federal laws. They also often require NCSL to host meetings of groups of legislators and legislative staff; and therefore, overall NCSL revenues and expenses associated with meetings, conferences, and travel tend to move with the level of grant and contract activity. This relationship is the primary factor in NCSL's overall increase in total operating revenues and expenses in the current year.

Revenue from federal grant programs increased by \$526,000, \$713,000, and \$794,000 during the years ended June 30, 2024, 2023, and 2022, respectively, compared to the previous year. During the 2024, 2023 and 2022 fiscal years, the Department of Energy awards and cooperative agreements provided the largest revenue in the federal grants and contracts category with \$2,309,000 or 11.5%, \$2,207,000 or 11.4%, and \$1,521,000 or 10.2%, respectively, of such revenue.

Revenue from private foundations increased by \$209,000, \$3,704,000, and \$2,353,000 during the years ended June 30, 2024, 2023, and 2022, respectively, compared to the previous year. The NCSL Foundation for State Legislatures was the largest funder in fiscal years 2024, 2023, and 2022, followed by The Pew Charitable Trust in these years.

NCSL's grant and contract revenue sources for the years ended June 30, 2024, 2023, and 2022 are detailed in Exhibit 4.

## Management's Discussion and Analysis (Continued)

## Exhibit 4: Primary Grant and Contract Activity – Source of Funds

	For the Years Ended June 30,							
	20	24	20	23	20	22		
	Amount	Percentage	Amount	Percentage	Amount	Percentage		
Federal grants and contracts		_						
Department of Energy (aw ards)	\$ 2,309,000	11.5%	\$ 2,207,000	11.4%	\$ 1,521,000	10.2%		
Centers for Disease Control and Prevention (awards)	1,622,000	8.1%	1,342,000	6.9%	1,301,000	8.7%		
Department of Health and Human Services (awards)	1,026,000	5.1%	1,575,000	8.2%	1,286,000	8.6%		
US Election Assistance Commission (contracts)	583,000	2.9%	163,000	0.8%	174,000	1.2%		
Department of Labor (contracts)	498,000	2.5%	463,000	2.4%	193,000	1.3%		
Department of Transportation (awards)	300,000	1.5%	356,000	1.8%	270,000	1.8%		
Department of Justice (aw ards)	253,000	1.3%	130,000	0.7%	24,000	0.2%		
Department of Labor (aw ards)	240,000	1.2%	89,000	0.5%	734,000	4.9%		
Department of Defense (contracts)	177,000	0.9%	136,000	0.7%	125,000	0.8%		
Centers for Disease Control and Prevention (contracts)	54,000	0.3%	15,000	0.1%	3,000	0.0%		
Department of Health and Human Services (contracts)	41,000	0.2%	29,000	0.2%	51,000	0.3%		
Department of Transportation (contracts)	-	0.0%	37,000	0.2%	69,000	0.5%		
Department of Commerce (contracts)	-	0.0%	25,000	0.1%	25,000	0.2%		
Department of Agriculture (contracts)	-	0.0%	10,000	0.1%	5,000	0.0%		
Department of State (awards)	-	0.0%	-	0.0%	77,000	0.5%		
Food and Drug Administration (contracts)		0.0%		0.0%	6,000	0.0%		
Total federal grants and contracts	7,103,000	35.4%	6,577,000	34.0%	5,864,000	39.3%		

For the Years Ended June 30,						
	202		20:		202	22
	Amount	Percentage	Amount	Percentage	Amount	Percentage
n for State Legislatures	4,691,000	23.4%	5,176,000	26.8%	3,220,000	21.6%
able Trust	2,177,000	10.9%	2,111,000	10.9%	1,381,000	9.3%
Arnold Foundation	1,697,000	8.5%	1,222,000	6.3%	754,000	5.1%
undations less than \$100,000	850,000	4.2%	519,000	2.7%	695,000	4.7%
ine T. MacArthur Foundation	545,000	2.7%	444,000	2.3%	431,000	2.9%
hnson Foundation	385,000	1.9%	-	0.0%	-	0.0%
undation	373,000	1.9%	337,000	1.7%	175,000	1.2%
Moore Foundation	323,000	1.6%	149,000	0.8%	-	0.0%
s Foundation	302,000	1.5%	234,000	1.2%	116,000	0.8%
grams	247,000	1.2%	227,000	1.2%	281,000	1.9%
Mott Foundation	245,000	1.2%	267,000	1.4%	242,000	1.6%
es Foundation	235,000	1.2%	283,000	1.5%	172,000	1.2%
ı	188,000	0.9%	216,000	1.1%	300,000	2.0%
е	165,000	0.8%	145,000	0.8%		0.0%
	156,000	0.8%	171,000	0.9%		0.0%
	130,000	0.6%	147,000	0.8%	119,000	0.8%
Fund	124,000	0.6%	-	0.0%		0.0%
	121,000	0.6%	107,000	0.6%	-	0.0%
ndation	-	0.0%	249,000	1.3%	219,000	1.5%
	-	0.0%	183,000	0.9%	228,000	1.5%
ite	-	0.0%	166,000	0.9%	217,000	1.5%
d Development	-	0.0%	155,000	0.8%	128,000	0.9%
ute of Technology	-	0.0%	130,000	0.7%	-	0.0%
	-	0.0%	107,000	0.6%	-	0.0%
ess	-	0.0%	-	0.0%	219,000	1.5%
		0.0%	-	0.0%	144,000	1.0%
	12,954,000	64.6%	12,745,000	66.0%	9,041,000	60.7%
acts revenue	\$20,057,000	100.0%	\$19,322,000	100.0%	\$14,905,000	100.0%

## Management's Discussion and Analysis (Continued)

#### Meetings and Conferences

NCSL conducts meetings and conferences to educate and inform its members and other parties interested in public policy issues. Revenue from these meetings accounted for 8.4% of NCSL's revenue in the year ended June 30, 2024, compared to 7.6% in 2023 and 5.7% in 2022. The Legislative Summit held in Indianapolis in August 2023 generated \$3,660,000 of revenue through registration fees, exhibit and sponsorships, and private contributions, and had 5,100 attendees. The Legislative Summit held in Denver in August 2022 generated \$4,233,000 of revenue through registration fees, exhibit and sponsorships, and private contributions, and had 5,000 attendees. The Legislative Summit held in Tampa in November 2021 generated \$2,274,000 of revenue and had 2,900 attendees.

#### Publications and Exhibits

NCSL produces various publications about public policy both in written and electronic form. It publishes a periodic magazine that focuses on state legislatures and public policy. NCSL also generates revenue from exhibitors at the annual Legislative Summit. Revenue for the year ended June 30, 2024 of \$713,000 was consistent with the prior year. Revenue for the year ended June 30, 2023 was \$286,000 higher than the prior year due to a larger Legislative Summit. Revenue for the year ended June 30, 2022 was \$47,000 higher than the prior year due to exhibitor revenue from the November 2021 Legislative Summit.

#### Operating Budgets

NCSL's activities are traditionally split between the General Fund and the Restricted Fund. The Restricted Fund is a composite of all individual grants and contracts. Each award is given a budget that reflects the agreement between NCSL and the funding source. Budget performance is monitored at the award level. At award end and as allowed by grantor agreements, any overage or shortage is transferred to the corresponding general fund program.

#### **Expenses**

#### Salaries and Benefits

As a professional services organization, NCSL's primary resource is its employees. Salaries and benefits account for 58.3% of total operating costs in the year ended June 30, 2024, 57.5% in the year ended June 30, 2023, and 63.2% in the year ended June 30, 2022. The increase in salaries and benefits for the years ended June 30, 2024 and 2023 of \$1,928,000 or 9.1% and \$2,307,000 or 12.3%, respectively, is primarily due to hiring of positions previously put on hold and salary increases that were effective as of October 1. Salaries and benefits for the year ended June 30, 2022 increased by 1.9% compared to the prior year. The lower rate of increase for 2022 is due to a reduction in the cost of benefits.

#### Travel and Conferences

NCSL incurs meeting-related expenses (food services, audio and visual, and other) as well as travel for NCSL staff. These costs account for 19.4% of operating expenses for the year ended June 30, 2024 compared to 19.2% in 2023 and 13.5% in 2022. During the year ended June 30, 2023, total travel and conference expenses increased \$3,054,000 compared to the prior year due to a larger Legislative Summit and increase in the number of meetings and conferences held. During the year ended June 30, 2022, total travel and conference expenses increased \$3,496,000 compared to the prior year due to cancellations of meetings and conferences in fiscal year 2021 related to the COVID-19 pandemic.

#### Consultants and Contractual Services

NCSL routinely performs work where a component of the work is performed by outside parties. In other instances, NCSL operates in partnership with other organizations to accomplish a common goal. These costs constitute approximately 13.0%, 13.5% and 12.2% of operating expenses in the years ended June 30, 2024, 2023 and 2022, respectively.

## Management's Discussion and Analysis (Continued)

### Occupancy Cost - Repairs and Property Maintenance

NCSL owns its headquarters in Denver, Colorado. Occupancy cost at this facility consists of utilities, management expense, landscaping, property insurance, repairs, and maintenance. Costs decreased by \$115,000 in the year ended June 30, 2024 compared to 2023 due to lower repairs and maintenance. Costs increased by \$67,000 in the year ended June 30, 2023 compared to 2022 due to inflation and higher natural gas costs. In addition, NCSL leases space in Washington DC. In the year ended June 30, 2024 occupancy represents 1.2% of total expenses while 2023 was 1.6% and 2022 was 1.8%.

#### Office Expense

NCSL maintains offices in Washington, D.C., and Denver, Colorado. The cost of operating these offices was 1.3%, 0.8%, and 1.1% of operating expenses for the years ended June 30, 2024, 2023 and 2022, respectively, and include items such as office equipment, supplies, postage and freight, maintenance of office equipment, and communications. Costs increased by \$230,000 in the year ended June 30, 2024 compared to 2023 due to an increase in supplies for meetings. Costs decreased by \$36,000 in the year ended June 30, 2023 compared to 2022 primarily due to lower credit card and banking fees.

#### Statement of Cash Flows Overview

As previously noted, the statement of cash flows reports cash receipts, cash disbursements, and net changes in cash resulting from operating, investing, and capital and non-capital activities. As of June 30, 2024, 2023, and 2022, NCSL held cash in the amount of \$2,762,000, \$1,809,000, and \$1,288,000, respectively.

**Exhibit 5: Summary of Cash Flows** 

	For the Years Ended June 30,					
	2024	2023	2022			
Net cash provided by operating activities  Net cash used in capital and related financing activities  Net cash used in investing activities	\$ 5,223,000 (820,000) (3,450,000) 953,000	\$ 5,968,000 (952,000) (4,495,000) 521,000	\$ 2,648,000 (784,000) (1,646,000) 218,000			
Cash - Beginning of year	1,809,000	1,288,000	1,070,000			
Cash - End of year	\$ 2,762,000	\$ 1,809,000	\$ 1,288,000			

## Management's Discussion and Analysis (Continued)

Net cash provided by operating activities during the years ended June 30, 2024, 2023, and 2022 totaled approximately \$5,223,000, \$5,968,000, and \$2,648,000, respectively. The decrease in cash provided by operations in fiscal year 2024 was due to an increase in payments to employees and suppliers of \$1,200,000 and \$1,300,000, respectively, offset by an increase in cash received from appropriations of \$2,000,000. The increase in cash provided by operations in fiscal year 2023 was driven by cash received from grants and contracts, NCSL Foundation for State Legislatures, and contributions. Payments to suppliers increased by \$5,677,000 for the year ended June 30, 2023 due to an increase in grant activity and meetings. The decrease in cash provided by operations in fiscal year 2022 was primarily a result of additional payments to suppliers and a return to in-person meetings. The additional costs incurred in 2022 were primarily offset by increases in cash received from contributions, commissions, honorariums, and customers, which increased by \$4,707,000 compared to 2021.

During the years ended June 30, 2024, 2023, and 2022, NCSL purchased and replaced capital assets through purchases in the amounts of \$17,000, \$167,000, and \$16,000. NCSL additionally made payments composed of principal and interest on lease obligations in the amount of \$803,000, \$785,000 and \$768,000 for the years ended June 30, 2024, 2023 and 2022, respectively.

During the years ended June 30, 2024, 2023 and 2022, net cash was used to purchase investments in the amount of \$4,455,000, \$5,699,000 and \$1,661,000, offset by the receipt of interest income in the amount of \$1,005,000, \$409,000 and \$15,000, respectively. Additionally, during the year ended June 30, 2023, NCSL received a payment from The State and Local Legal Center (SLLC) of \$795,000, which represented a portion of the SLLC's net assets distributed upon its dissolution to organizations designated within its charitable mission.

In summary, NCSL's cash and cash equivalents increased by \$953,000 for the year ended June 30, 2024, \$521,000 for the year ended June 30, 2023 and \$218,000 for the year ended June 30, 2022.

## **Economic Factors**

NCSL traditionally divides its operations into two budgetary units: the General Fund, which is funded by dues from the states, meeting registration fees, sales of publications, investment income, and other sources; and the Restricted Fund, which is comprised of grant and contract revenue that funds work performed for various federal agencies and foundations.

NCSL is the only national organization whose purpose is to provide non-partisan public policy research and technical assistance directed specifically to the 50 state legislatures. Since it is governed by representatives of those legislatures, it is likely that its focus will remain on service to the legislatures. The management of NCSL believe that its diverse and stable revenue sources, along with NCSL's work in the grant and contract area, enable NCSL to continue its mission throughout all economic cycles.

NCSL management monitors the collections of membership dues, which are potentially affected by changes in state tax revenues influenced by economic conditions at the individual state member level. NCSL periodically makes necessary adjustments in expenditures to balance any decrease in dues revenues.

NCSL relies on a significant portion of federal grants and contracts to support its members and carry out its objectives. With continuing pressure on the federal budget that could adversely affect future grant revenues from this source, management continues to diversify its sources of grant funding, from both federal and private sources, to mitigate any changes in the grant revenue mix.

## Management's Discussion and Analysis (Continued)

## **Requests for Information**

This financial report was designed to provide a general overview of NCSL's finances for those with an interest in NCSL. Questions concerning any of the information provided in this report or request for additional information should be addressed to:

Alex Alavi, Chief Financial Officer National Conference of State Legislatures 7700 East First Place Denver, Colorado 80230 Telephone: 303-856-1454

## Statement of Net Position

	June 30, 2024 and 2023			
		2024	_	2023
Assets				
Current assets:	Φ	0.700.047	Φ	4 000 504
Cash Investments	\$	2,762,617 22,595,756	Ъ	1,809,534 18,020,292
Receivables:		22,000,700		10,020,202
Receivables from grants and contracts - Net of allowance of \$97,539				
(2024 and 2023)		1,640,533		1,468,411
Appropriations receivable		407,325		296,957
Trade receivables - Net of allowance of \$13,113 and \$13,763 (2024 and 2023, respectively)		9,574		17,060
Other receivables		267,027		194,881
Due from NCSL Foundation for State Legislatures		242,180		475,292
Prepaid expenses		1,048,211		1,135,303
Deposits		345,797		368,832
Total current assets		29,319,020		23,786,562
Noncurrent assets - Capital assets - Net		9,038,220		10,039,968
Total assets		38,357,240		33,826,530
Liabilities				
Current liabilities:				
Accounts payable		1,598,915		1,737,496
Accrued liabilities	A	2,580,744		1,870,770
Revenue collected in advance Other current liabilities		16,216,199		14,269,295 42,251
		29,379 820,773		42,251 802,712
Current portion of lease liability	_		_	002,7 12
Total current liabilities		21,246,010		18,722,524
Noncurrent liabilities - Lease liability - Net of current portion	ę	1,177,783	1	1,920,706
Total liabilities	_	22,423,793		20,643,230
Net Position				
Net investment in capital assets		7,039,664		7,316,550
Unrestricted		8,893,783		5,866,750
Total net position	\$	15,933,447	\$	13,183,300

## Statement of Revenue, Expenses, and Changes in Net Position

## **Years Ended June 30, 2024 and 2023**

		2024		2023
Operating Revenue				
State appropriations	\$	12,379,574	\$	11,654,909
Grants and contracts	Ψ	20,057,400	Ψ	19,322,136
Annual meeting, seminar, and committee registration		3,469,542		2,936,220
Private contributions		3,979,555		3,371,080
Sales of publication and exhibits		712,530		712,664
Data processing services		139,983		109,234
Other		506,795		619,312
Total operating revenue		41,245,379		38,725,555
Operating Expenses				
Salaries		17,692,307		16,198,872
Travel and conferences		7,664,592		7,059,830
Consultants and contract services		5,142,735		4,966,211
Employee benefits		5,362,728		4,927,702
Rent and property maintenance		478,329		592,806
Office expenses		507,576		278,386
Printing and publications		394,613		532,720
Information technology services		1,048,663		878,961
Depreciation and amortization		1,018,814		1,016,027
Other		256,860		292,174
Total operating expenses	_	39,567,217		36,743,689
Operating Income		1,678,162		1,981,866
Nonoperating Revenue (Expense)				
Investment income		1,149,834		536,500
Interest expense		(77,849)		(100,689)
Other income - Dissolution of the State and Local Legal Center		-		795,337
Total nonoperating revenue		1,071,985		1,231,148
Change in Net Position		2,750,147		3,213,014
Net Position - Beginning of year		13,183,300	9	9,970,286
Net Position - End of year	\$	15,933,447	\$	13,183,300

## Statement of Cash Flows

## Years Ended June 30, 2024 and 2023

		2024	2023
Cash Flows from Operating Activities Cash received from appropriations Cash received from grants and contracts Cash received from NCSL Foundation for State Legislatures Cash received from contributions, commissions, honorariums, and	\$	13,717,177 \$ 15,827,411 6,170,887	15,251,484 7,796,867
customers Payments to and for employees Payments to suppliers Other (payments) receipts		9,204,399 (22,356,387) (17,291,374) (48,900)	8,001,736 (21,112,910) (15,946,185) 214,569
Net cash provided by operating activities		5,223,213	5,967,925
Cash Flows from Capital and Related Financing Activities Purchase of capital assets Principal payments under lease obligations Payments of interest under lease obligations		(17,066) (724,862) (77,849)	(166,905) (684,361) (100,689)
Net cash used in capital and related financing activities		(819,777)	(951,955)
Cash Flows from Investing Activities Purchases of investments Sales of investments Cash received for interest and dividends Payment received from dissolution of the State and Local Legal Center		(49,129,124) 44,673,765 1,005,006	(29,523,365) 23,824,430 408,935 795,337
Net cash used in investing activities	4	(3,450,353)	(4,494,663)
Net Increase in Cash		953,083	521,307
Cash - Beginning of year		1,809,534	1,288,227
Cash - End of year	\$	2,762,617 \$	1,809,534
Reconciliation of Operating Income to Net Cash from Operating Activities			
Operating income Depreciation and amortization Changes in assets and liabilities:	\$	1,678,162 \$ 1,018,814	1,981,866 1,016,027
Receivables from grants and contracts Trade receivables Appropriations receivable Other receivables Prepaid expenses Deposits Due from NCSL Foundation for State Legislatures Accounts payable Accrued liabilities Revenue collected in advance Other current liabilities Total adjustments		(172,122) 7,486 (110,368) (47,423) 87,092 23,035 233,112 (138,581) 709,974 1,946,904 (12,872) 3,545,051	297,080 33,768 (163,212) 213,602 (235,073) (198,461) (403,619) 196,506 43,836 3,214,864 (29,259) 3,986,059
Net cash provided by operating activities	\$	5,223,213 \$	5,967,925

June 30, 2024 and 2023

## Note 1 - Nature of Organization

National Conference of State Legislatures (NCSL) was established in 1975 as an instrumentality of the 50 states and territories to provide research, technical assistance, and a forum for members of state legislatures and their staff to exchange information on state policy issues.

## **Note 2 - Significant Accounting Policies**

### Accounting and Reporting Principles

NCSL follows accounting principles generally accepted in the United States of America (GAAP), as applicable to governmental units. Accounting and financial reporting pronouncements are promulgated by the Governmental Accounting Standards Board (GASB). In accordance with the GASB, NCSL is a business-type activity for financial reporting purposes. The following is a summary of the significant accounting policies used by NCSL:

#### Basis of Accounting

NCSL uses the economic resources measurement focus and the full accrual basis of accounting.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

NCSL considers all investments with an original maturity of three months or less when purchased to be cash equivalents. As of June 30, 2024 and 2023, NCSL did not hold any cash equivalents outside of the short-term investment portfolio. As of June 30, 2024, and periodically throughout the year, NCSL's cash balances exceeded the federally insured limit set by the Federal Deposit Insurance Corporation (FDIC). Interest-bearing and non-interest-bearing accounts are guaranteed by the FDIC up to \$250,000.

#### Investments

NCSL adheres to an investment policy of purchasing federally secured or guaranteed obligations, including money market mutual funds that invest solely in federally secured or guaranteed obligations, that are rated in the top two grades of commercial paper by national rating services and are limited to maturities of no more than 270 days. Any other type of investment shall require the specific approval of the executive committee.

Investments consisted of mutual funds, money market funds, commercial paper, and U.S. Treasury securities (notes and bills) at June 30, 2024. Mutual funds are carried at fair value based on quoted prices in active markets. Money market funds, commercial paper, and U.S. Treasury securities are recorded at cost and approximate fair value due to their short-term maturities.

Investments consisted of money market funds, commercial paper, and U.S. Treasury securities (notes and bills) at June 30, 2023.

#### Receivables

Accounts receivable represent amounts due from grants and contracts and trade receivables from registrations and exhibits. Appropriations receivable represent annual dues expected to be collected from member legislatures. The allowance for uncollectible accounts is management's best estimate of uncollectible amounts and is based on past experience and current economic conditions.

June 30, 2024 and 2023

## **Note 2 - Significant Accounting Policies (Continued)**

#### **Prepaid Expenses**

Payments made to vendors for services representing costs applicable to future accounting periods are recorded as prepaid expenses.

## Capital Assets

Property and equipment are recorded at cost. NCSL capitalizes all property and equipment with a cost of \$5,000 or greater. The straight-line method is used for computing depreciation. Assets are depreciated over their estimated useful lives. The cost of leasehold improvements is depreciated over the lesser of the length of the related leases or the estimated useful lives of the assets. Costs of maintenance and repairs are charged to expense when incurred.

The estimated useful lives of capital assets range from 3 to 12 years for furniture, machines, computer equipment, and leasehold improvements. NCSL's building is depreciated over its estimated useful life of 50 years.

### Compensated Absences

NCSL employees earn paid vacation each month based upon their years of service. Vacation time accrues and vests proportionately during the fiscal year. Earned vacation in any fiscal year is available to be taken prior to vesting; however, if an employee leaves NCSL during the year, any vacation taken in advance of vesting will be recaptured from their final paycheck. Employees can carry a maximum of 50 days to the next calendar year. An accrual has been made for earned vacation time.

NCSL has a sick leave plan covering substantially all employees. NCSL provides employees one day of paid sick leave per month. Accumulated unused sick leave is carried over to the next year and is cumulative to a maximum of 130 days. Unused sick pay is forfeited by employees when they cease to be employed by NCSL. Therefore, it is recorded as an expense only when utilized by an employee.

#### **Net Position**

NCSL's net position is classified as follows:

Net investment in capital assets consists of capital assets, which include right-to-use assets net of accumulated depreciation and related lease liabilities.

Unrestricted net position consists of the remaining net position that is available for unrestricted use. Included in unrestricted net position is a board-designated operating reserve, which was established during the year ended June 30, 2023 and is reviewed annually. As of June 30, 2024 and 2023, NCSL had board-designated operating reserve funds of \$6,172,246 and \$4,716,274, respectively.

#### **Net Position Flow Assumption**

NCSL will sometimes fund outlays for a particular purpose from both restricted and unrestricted resources. In order to calculate the amounts to report as restricted net position and unrestricted net position in the financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is NCSL's policy to consider restricted net position to have been depleted before unrestricted net position is applied.

June 30, 2024 and 2023

## **Note 2 - Significant Accounting Policies (Continued)**

### Revenue and Expenses

NCSL's statement of revenue, expenses, and changes in net position distinguishes between operating and nonoperating income and expenses. Operating revenue results from exchange transactions associated with performing research and providing technical assistance and includes annual dues (appropriations) from member legislatures, grants and contracts revenue, revenue from the annual meeting and other seminars, sales of publications and subscriptions, and other related services. Nonexchange income includes interest and dividend revenue, cancellation of debt income, and other income and is reported as nonoperating. Operating expenses are all expenses incurred to provide research and technical assistance. Nonoperating expenses include interest expense.

### Revenue Recognition

Appropriations consist of annual dues from member legislatures and are recognized as revenue in the period earned rather than when assessed. Appropriations received prior to being earned are reported in the accompanying financial statements as revenue collected in advance.

Grants and contracts revenue, deemed to be exchange transactions, are recognized when services have been provided in accordance with the agreement. Amounts received before being earned are reported in the accompanying financial statements as revenue collected in advance.

Revenue from the annual meeting, seminars, and committees is recognized in the period in which the event takes place. Amounts received in advance of the event are reported in the accompanying financial statements as revenue collected in advance.

#### Leases

NCSL is a lessee for noncancelable leases of office space and equipment. NCSL recognizes a lease liability and an intangible right-to-use lease asset (lease asset) in its financial statements.

At the commencement of a lease, NCSL initially measures the lease liability at the present value of payments expected to be made during the lease term. Subsequently, the lease liability is reduced by the principal portion of lease payments made. The lease asset is initially measured as the initial amount of the lease liability, adjusted for lease payments made at or before the lease commencement date, plus certain initial direct costs. Subsequently, the lease asset is amortized on a straight-line basis over its useful life.

Key estimates and judgments related to leases include how NCSL determines (1) the discount rate it uses to discount the expected lease payments to present value, (2) the lease term, and (3) lease payments.

- NCSL uses the interest rate charged by the lessor as the discount rate. When the interest rate charged
  by the lessor is not provided, NCSL generally uses its estimated incremental borrowing rate as the
  discount rate for leases.
- The lease term includes the noncancelable period of the lease. Lease payments included in the
  measurement of the lease liability are composed of fixed payments and the purchase option price that
  NCSL is reasonably certain to exercise.

NCSL monitors changes in circumstances that would require a remeasurement of its lease and will remeasure the lease asset and liability if certain changes occur that are expected to significantly affect the amount of the lease liability.

June 30, 2024 and 2023

## **Note 2 - Significant Accounting Policies (Continued)**

#### Income Taxes

As an instrumentality of the various states, the income generated by NCSL in the exercise of its essential governmental functions is excluded from federal income taxes under Section 115 of the Internal Revenue Code. Contributions to NCSL are deductible by donors, as provided under Section 170 of the Internal Revenue Code. NCSL had no unrelated business income tax liability recorded as of June 30, 2024 and 2023. NCSL has evaluated tax positions taken, and none are considered to be uncertain; therefore, no amounts have been recognized.

### **Upcoming Accounting Pronouncements**

In June 2022, the Governmental Accounting Standards Board issued Statement No. 101, *Compensated Absences*, which updates the recognition and measurement guidance for compensated absences under a unified model. This statement requires that liabilities for compensated absences be recognized for leave that has not been used and leave that has been used but not yet paid in cash or settled through noncash means and establishes guidance for measuring a liability for leave that has not been used. It also updates disclosure requirements for compensated absences. The provisions of this statement are effective for NCSL's financial statements for the year ending June 30, 2025.

In December 2023, the Governmental Accounting Standards Board issued Statement No. 102, *Certain Risk Disclosures*, which requires governments to assess whether a concentration or constraint makes the government vulnerable to the risk of a substantial impact. It also requires governments to assess whether an event or events associated with a concentration or constraint that could cause the substantial impact have occurred, have begun to occur, or are more likely than not to begin to occur within 12 months of the date the financial statements are issued. If certain criteria are met for a concentration or constraint, disclosures are required in the notes to the financial statements. The provisions of this statement are effective for NCSL's financial statements for the year ending June 30, 2025.

In April 2024, the Governmental Accounting Standards Board issued Statement No. 103, *Financial Reporting Model Improvements*, which establishes new accounting and financial reporting requirements or modifies existing requirements related to the following: management's discussion and analysis; unusual or infrequent items; presentation of the proprietary fund statement of revenue, expenses, and changes in fund net position; information about major component units in basic financial statements; budgetary comparison information; and financial trends information in the statistical section. The provisions of this statement are effective for NCSL's financial statements for the year ending June 30, 2026.

In September 2024, the Governmental Accounting Standards Board issued Statement No. 104, *Disclosure of Certain Capital Assets*, which requires certain types of capital assets, such as lease assets, intangible right-to-use assets, subscription assets, and other intangible assets, to be disclosed separately by major class of underlying asset in the capital assets note. The statement also requires additional disclosures for capital assets held for sale. The provisions of this statement are effective for NCSL's financial statements for the year ending June 30, 2026.

## Note 3 - Adoption of New Accounting Pronouncement

In June 2022, the GASB issued Statement No. 100, *Accounting Changes and Error Corrections*, which enhances the accounting and financial reporting requirements for accounting changes and error corrections. The provisions of this statement were adopted by NCSL during the year ended June 30, 2024. There was no significant impact of NCSL's financial statements related to the adoption.

June 30, 2024 and 2023

## Note 4 - Deposits and Investments

NCSL follows a defined investment policy. Accordingly, all cash deposits at June 30, 2024 and 2023 were insured or collateralized with securities held by either NCSL or its agent in its name, with the exception of certain cash held in excess of FDIC limits that had not yet been transferred to the investment portfolio. The uninsured bank balance of deposits in excess of FDIC limits was \$2,493,661 and \$1,565,817 at June 30, 2024 and 2023, respectively.

	2024					
	_	Deposits	_	Investments		Total
Cash Investments	\$	2,762,617 22,595,756	\$	-	\$	2,762,617 22,595,756
Total	\$	25,358,373	\$		\$	25,358,373
	2023					
				2023		
	_	Deposits		2023 Investments		Total
Cash Investments	\$	Deposits 1,809,534 18,020,292	_		\$	Total 1,809,534 18,020,292

Investments are classified into the following investment categories:

		2024			2023	
	Carrying		Rating	Carrying		Rating
Investment	Value	Rating	Organization	Value	Rating	Organization
Money market funds Commercial paper	\$ 8,680,944 -	Not rated	Not rated	\$ 4,452,421 5,805,000	Not rated A1	Not rated S&P
U.S. Treasury bills U.S. Treasury notes	7,801,504 -	Not rated	Not rated	2,929,473 4,833,398	Not rated AAA	Not rated Moody's
Mutual funds	6,113,308	Not rated	Not rated	-		
Total	\$ 22,595,756			\$ 18,020,292		

The weighted-average maturity of the investment portfolio, excluding money market funds and mutual funds, is 0.16 and 0.45 years as of June 30, 2024 and 2023, respectively.

## Note 5 - Fair Value Measurements

NCSL categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the assets. Level 1 inputs are quoted prices in active markets for identical assets, Level 2 inputs are significant other observable inputs, and Level 3 inputs are significant unobservable inputs. Investments that are measured at fair value using the net asset value per share (or its equivalent) as a practical expedient are not classified in the fair value hierarchy.

In instances where inputs used to measure fair value fall into different levels in the fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. NCSL's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

June 30, 2024 and 2023

## **Note 5 - Fair Value Measurements (Continued)**

NCSL has the following recurring fair value measurements as of June 30, 2024:

	Assets Measured at Fair Value on a Recurring Basis at June 30, 2024							
	Quoted Prices in							
	Active Markets	Significant Other	Significant					
	for Identical	Observable	Unobservable					
	Assets	Inputs	Inputs	Balance at				
	(Level 1)	(Level 2)	(Level 3)	June 30, 2024				
Investments								
Equity mutual funds	\$ 3,724,982	\$ -	\$ -	\$ 3,724,982				
Fixed-income mutual fund	2,388,326	<u>-</u>		2,388,326				
Total assets	\$ 6,113,308	\$ -	\$ -	\$ 6,113,308				

NCSL did not have the recurring fair value measurements as of June 30, 2023.

The fair value of mutual funds classified in Level 1 are determined based on quoted prices in active markets as of June 30, 2024.

### **Note 6 - Grants and Contracts**

NCSL has entered into agreements with various agencies of the U.S. government and other organizations to perform research and related projects or to assist in defraying expenses for projects undertaken by NCSL. The grants and contracts are subject to various expenditure restrictions, and some require matching or in-kind contributions. The grants and contracts are also subject to audit to determine compliance with the agreements. Should any expenditures, including required matching or in-kind contributions, be disallowed, NCSL could be required to refund disallowed amounts. NCSL maintains an allowance for unrecoverable costs, excess cost recoveries, and disallowances, which totaled \$97,539 at June 30, 2024 and 2023. Management of NCSL believes that the allowance is adequate to provide for any over-recovered or disallowed amounts.

Certain grants contain provisions that require NCSL to contribute matching funds to the grant-sponsored project. These amounts were not significant in the years ended June 30, 2024 and 2023.

June 30, 2024 and 2023

## **Note 7 - Capital Assets**

Capital asset activity of NCSL was as follows:

	Balance		A 1 100	Disposals and	Balance
	July 1, 202	Reclassification	s Additions	Adjustments	June 30, 2024
Capital assets not being depreciated - Land	\$ 1,404,9	920 \$ -	\$ -	\$ -	\$ 1,404,920
Capital assets being depreciated: Building Office furniture and fixtures Computers, software, and	10,123,7 1,637,5		- -	- -	10,123,111 1,637,502
equipment Leasehold improvements Other Right-to-use asset - Building	2,866,6 284,7 1,121,8 4,661,6	792 - 846 -	10,000 - 7,066	:	2,876,685 284,792 1,128,912 4,661,627
Subtotal	20,695,8		17,066	. <del></del>	20,712,629
Accumulated depreciation and amortization:					
Building Office furniture and fixtures Computers, software, and	4,300,7 1,608,7		202,098 6,077	-	4,502,281 1,614,848
equipment Leasehold improvements Other	2,777,0 161,7 1,061,9	106 -	52,797 21,109 19,568	-	2,829,819 182,215 1,081,487
Right-to-use asset - Building	2,151,		717,165	-	2,868,679
Net capital assets being depreciated and amortized	12,060,5	515 -	1,018,814		13,079,329
Net capital assets being depreciated	8,635,0	048 -	(1,001,748)		7,633,300
Net business-type activity capital assets	\$ 10,039,9	968 \$ -	\$ (1,001,748)	\$ -	\$ 9,038,220

June 30, 2024 and 2023

## **Note 7 - Capital Assets (Continued)**

	Balance July 1, 2022	Reclassifications	Additions	Disposals and Adjustments	Balance June 30, 2023
Capital assets not being depreciated - Land	\$ 1,404,920	\$ - \$	-	\$ -	\$ 1,404,920
Capital assets being depreciated: Building Office furniture and fixtures Computers, software, and	10,123,111 1,691,618	- (54,116)	- -	<u>-</u> -	10,123,111 1,637,502
equipment	2,789,599	54,116	22,970	-	2,866,685
Leasehold improvements	168,585	-	116,207	-	284,792
Intangible road rights	4 004 440	-	27,730	-	27,730
Other	1,094,116	-	-	-	1,094,116
Right-to-use asset - Building	4,661,627		<u> </u>		4,661,627
Subtotal	20,528,656	-	166,907	-	20,695,563
Accumulated depreciation and amortization:					
Building	4,098,084	-	202,099	-	4,300,183
Office furniture and fixtures Computers, software, and	1,546,524	-	5,561	-	1,552,085
equipment	2,781,568	56,686	52,176	-	2,890,430
Leasehold improvements	148,260	-	12,810	-	161,070
Right-to-use asset - Building A/D - Right-to-use asset -	1,035,704	(56,722)	26,215	-	1,005,197
Building	1,434,346	36	717,168	-	2,151,550
Subtotal	11,044,486		1,016,029	-	12,060,515
Net capital assets being depreciated and amortized	9,484,170		(849,122)		8,635,048
Net capital assets	\$ 10,889,090	\$ - \$	(849,122)	\$ -	\$ 10,039,968

## Note 8 - Line of Credit

Under a line of credit agreement with a bank, NCSL had available borrowings of \$1,500,000. The credit agreement, as originally entered into on March 9, 2016, has been amended to mature on March 31, 2024, and was not renewed. There were no borrowings outstanding at June 30, 2024 and 2023.

### Note 9 - Revenue Collected in Advance

Revenue collected in advance consists of the following:

	 2024	2023
Private grants paid in advance	\$ 9,857,572 \$	8,767,695
Passed-through grants	1,278,252	2,285,958
State appropriations paid in advance	2,390,358	942,384
Legislative Summit - Advance registration and exhibit fees	2,487,532	2,151,761
Other	 202,485	121,497
Total	\$ 16,216,199 \$	14,269,295

2024

2023

June 30, 2024 and 2023

## Note 10 - Leases

NCSL leases office space in Washington, D.C. under a noncancelable operating lease. The lease was with the State Services Organization (SSO) (see Note 13), which was dissolved during the year ended June 30, 2023. Subsequent to the dissolution of SSO, the lease was transferred to an unrelated third party, while all other terms remained the same. The lease expires in December 2026. Total lease expense, which includes interest and amortization, totaled \$804,811 and \$946,289 for the years ended June 30, 2024 and 2023, respectively. Included in lease expense during the year ended June 30, 2023 was \$293,027 paid to SSO. The discount rate applicable to this leasing arrangement is 3.25 percent.

Future minimum lease payments under the noncancelable Washington, D.C. operating lease, excluding separate annual charges, are as follows:

Years Ending June 30		Principal	 Interest	Total
2025 2026 2027	\$	767,106 811,155 420,295	\$ 53,667 28,086 3,993	\$ 820,773 839,241 424,288
Tota	I \$	1,998,556	\$ 85,746	\$ 2,084,302

Lease liability activity for NCSL is as follows:

		2024	2023
Beginning of year Additions Reductions	\$	2,723,418 § - (724,862)	3,407,779 - (684,361)
rtoddollorio		(121,002)	(001,001)
End of year	\$	1,998,556	\$ 2,723,418

For the years ended June 30, 2024 and 2023, there was interest expense of \$77,849 and \$100,689, respectively, related to the lease liabilities described above.

#### Note 11 - Retirement Plan

NCSL maintains a qualified defined contribution pension plan (the "Pension Plan") in which substantially all employees are eligible to participate. Contributions of NCSL and those of participating employees are made to the Teachers Insurance and Annuity Association and College Retirement Equities Fund, which administers the individual contracts for each employee. Participating employees contribute 5 percent of their gross salaries, and NCSL contributes 10 percent of each participating employee's salary to the Pension Plan. Contributions made by NCSL during the years ended June 30, 2024 and 2023 were \$1,655,094 and \$1,511,371, respectively.

## Note 12 - Affiliation with the NCSL Foundation for State Legislatures

NCSL is affiliated with the NCSL Foundation for State Legislatures (the "Foundation") and provides certain management and administrative services to the Foundation. NCSL received administrative fees from the Foundation in the amount of \$26,500 during the years ended June 30, 2024 and 2023 for these management and administrative services. In addition, NCSL was reimbursed by the Foundation for personnel, office space, and facilities costs totaling \$1,391,782 and \$1,441,194 during the years ended June 30, 2024 and 2023, respectively. Such costs include salaries, employee benefits, office expenses, rent, and property maintenance.

June 30, 2024 and 2023

## Note 12 - Affiliation with the NCSL Foundation for State Legislatures (Continued)

The Foundation awarded contributions to NCSL in the amount of \$4,427,100 and \$4,750,500 and subcontracts in the amount of \$702,938 and \$2,611,281 during the years ended June 30, 2024 and 2023, respectively. Of these amounts, \$1,278,252 and \$2,285,958 has been reflected as revenue collected in advance at June 30, 2024 and 2023, respectively. In addition, as of June 30, 2024 and 2023, NCSL had a balance from the Foundation of \$242,180 and \$475,292, respectively, representing amounts due from the Foundation for expenses paid on its behalf.

## **Note 13 - Jointly Governed Organizations**

#### Federal Funds Information for States (FFIS)

Pursuant to a 1983 operating agreement, NCSL and the National Governors Association (NGA) established the Federal Funds Information for States system for the purpose of providing states with federal budget and appropriation information. FFIS is governed by a board of directors, and board membership is controlled equally by NCSL and NGA. As FFIS is a jointly governed organization, NCSL does not have an equity interest in FFIS. Accordingly, FFIS' results of operations are not included in the accompanying financial statements.

#### State and Local Legal Center (SLLC)

Pursuant to its bylaws, the State and Local Legal Center was established to file amicus curiae briefs in support of states and local governments in the U.S. Supreme Court, conduct moot courts for attorneys arguing before the Supreme Court, and be a resource to states and local governments on the Supreme Court. During the year ended June 30, 2023, SLLC filed for dissolution and liquidated its assets and liabilities. As a result of this dissolution, NCSL received a payment of \$795,337 from SLLC representing a distribution of a portion of its final assets, which has been recorded as a component of nonoperating income (expense) during the year ended June 30, 2023.

SLLC was governed by a board of directors, and board membership was controlled equally by seven national organizations that represent state and local elected and appointed officials, including NCSL. As SLLC is a jointly governed organization, NCSL did not have an equity interest in SLLC. Accordingly, SLLC's results of operations are not included in the accompanying financial statements.

## State Services Organization

Pursuant to an agreement, NCSL, NGA, and the Council of State Governments (CSG) established SSO for the purpose of providing services to and office space for NCSL, NGA, CSG, state governments, and associations. During the year ended June 30, 2023, SSO filed for dissolution and liquidated its assets and liabilities. SSO was governed by a board of directors, and board membership was controlled equally by NCSL, NGA, and CSG. As SSO is a jointly governed organization, NCSL did not have an equity interest in SSO. Accordingly, SSO's results of operations are not included in the accompanying financial statements of NCSL.

During the years ended June 30, 2024 and 2023, rent and fees charged by SSO to NCSL were \$0 and \$293,027, respectively.

## Note 14 - Contingencies

NCSL is subject to various legal proceedings and claims that arise in the ordinary course of its business. NCSL believes that the amount, if any, of ultimate liability with respect to legal actions will be insignificant or will be covered by insurance.



# Schedule of Appropriations by Entity

#### Year Ended June 30, 2024

Fiscal year 2024 appropriations received and receivable
---

State/Territory	
Alabama	\$ 220,095
Alaska	139,939
American Samoa	24,463
Arizona	259,828
Arkansas	182,492
California	500,000
Colorado	234,087
Connecticut	193,588
Delaware	144,722
District of Columbia	139,118
Florida	264,289
Georgia	326,328
Guam	26,331
Hawaii	153,426
Idaho	80,300
Illinois	365,575
Indiana	252,991
lowa	185,836
Kansas	181,110
Kentucky	210,400
Louisiana	213,240
Maine	151,689
Maryland	241,633
Massachusetts	257,549
Michigan	314,485
Minnesota	232,835
Mississippi	181,558
Missouri	241,204
Montana	146,496
Nebraska	162,878
Nevada	184,230
New Hampshire	151,969
New Jersey	299,747
New Mexico	165,793
New York	486,380
North Carolina	321,248

(Continued on the following page)

### Schedule of Appropriations by Entity - Continued

#### Year Ended June 30, 2024

North Dakota       140,799         Northern Marianas       24,372         Ohio       335,000         Oklahoma       200,201         Oregon       205,394         Pennsylvania       369,124         Puerto Rico       187,611         Rhode Island       146,739         South Carolina       221,851         South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984		
Ohio       335,000         Oklahoma       200,201         Oregon       205,394         Pennsylvania       369,124         Puerto Rico       187,611         Rhode Island       146,739         South Carolina       221,851         South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	North Dakota	140,799
Oklahoma       200,201         Oregon       205,394         Pennsylvania       369,124         Puerto Rico       187,611         Rhode Island       146,739         South Carolina       221,851         South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Northern Marianas	24,372
Oregon       205,394         Pennsylvania       369,124         Puerto Rico       187,611         Rhode Island       146,739         South Carollina       221,851         South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Ohio	335,000
Pennsylvania       369,124         Puerto Rico       187,611         Rhode Island       146,739         South Carolina       221,851         South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Oklahoma	200,201
Puerto Rico       187,611         Rhode Island       146,739         South Carolina       221,851         South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Oregon	205,394
Rhode Island       146,739         South Carolina       221,851         South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Pennsylvania	369,124
South Carolina       221,851         South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Puerto Rico	187,611
South Dakota       142,797         Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Rhode Island	146,739
Tennessee       255,326         Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	South Carolina	221,851
Texas       650,000         Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	South Dakota	142,797
Utah       187,349         U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Tennessee	255,326
U.S. Virgin Islands       128,526         Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Texas	650,000
Vermont       138,258         Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Utah	187,349
Virginia       287,474         Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	U.S. Virgin Islands	128,526
Washington       270,176         West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Vermont	138,258
West Virginia       159,740         Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Virginia	287,474
Wisconsin       236,328         Wyoming       137,007         International Affiliate       26,666         Ghana       50,000         Québec       40,984	Washington	270,176
Wyoming 137,007  International Affiliate Alberta 26,666 Ghana 50,000 Québec 40,984	West Virginia	159,740
International Affiliate Alberta Chana Québec  26,666 50,000 40,984	Wisconsin	236,328
Alberta 26,666 Ghana 50,000 Québec 40,984	Wyoming	137,007
Alberta 26,666 Ghana 50,000 Québec 40,984		
Ghana         50,000           Québec         40,984	International Affiliate	
Québec 40,984	Alberta	26,666
	Ghana	50,000
Total fiscal year 2024 appropriations \$ 12,379,574	Québec	40,984
Total fiscal year 2024 appropriations \$ 12,379,574		
	Total fiscal year 2024 appropriations	\$ 12,379,574

# Schedule of Appropriations by Entity

#### Year Ended June 30, 2023

Fiscal year 2023 appropriations rece	eived and receivable:
--------------------------------------	-----------------------

State/Territory	
Alabama	\$ 211,622
Alaska	134,556
American Samoa	23,522
Arizona	249,823
Arkansas	175,469
California	500,000
Colorado	225,074
Connecticut	186,137
Delaware	139,153
District of Columbia	133,765
Georgia	313,761
Guam	25,319
Hawaii	147,523
Idaho	154,419
Illinois	351,495
Indiana	243,250
lowa	89,342
Kansas	174,140
Kentucky	202,301
Louisiana	205,031
Maine	145,853
Maryland	232,330
Massachusetts	247,632
Michigan	302,374
Minnesota	223,871
Mississippi	174,571
Missouri	231,917
Montana	140,860
Nebraska	156,611
Nevada	177,139
New Hampshire	146,122
New Jersey	288,203
New Mexico	159,412
New York	484,201
North Carolina	308,875
North Dakota	135,382

(Continued on the following page)

### Schedule of Appropriations by Entity - Continued

#### Year Ended June 30, 2023

Northern Marianas	23,435
Ohio	333,301
Oklahoma	192,495
Oregon	197,488
Pennsylvania	354,907
Puerto Rico	180,390
Rhode Island	141,093
South Carolina	213,310
South Dakota	137,304
Tennessee	245,495
Texas	644,835
Utah	180,138
Vermont	132,939
U.S. Virgin Islands	123,582
Virginia	276,404
Washington	259,773
West Virginia	153,593
Wisconsin	227,229
Wyoming	131,736
International Affiliate	
Ghana	25,000
Québec	39,407
Total fines I year 2022 appropriations	A 254 000
Total fiscal year 2023 appropriations	<u>\$ 11,654,909</u>

Federal Awards Supplemental Information June 30, 2024

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Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

#### **Independent Auditor's Report**

To the Executive Committee
National Conference of State Legislatures

We have audited the financial statements of National Conference of State Legislatures (NCSL) as of and for the year ended June 30, 2024 and have issued our report thereon dated January 17, 2025, which contained an unmodified opinion on the financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. We have not performed any procedures with respect to the audited financial statements subsequent to January 17, 2025.

The accompanying schedule of expenditures of federal awards is presented for the purpose of additional analysis, as required by the Uniform Guidance, and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

January 17, 2025





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Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards* 

#### **Independent Auditor's Report**

To Management and the Executive Committee National Conference of State Legislatures

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of National Conference of State Legislatures (NCSL) as of and for the year ended June 30, 2024 and the related notes to the financial statements, which collectively comprise NCSL's basic financial statements, and have issued our report thereon dated January 17, 2025.

#### Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered NCSL's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of NCSL's internal control. Accordingly, we do not express an opinion on the effectiveness of NCSL's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of NCSL's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether NCSL's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



To Management and the Executive Committee National Conference of State Legislatures

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of NCSL's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering NCSL's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

January 17, 2025



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Report on Compliance for Each Major Federal Program and Report on Internal Control Over Compliance Required by the Uniform Guidance

#### **Independent Auditor's Report**

To the Executive Committee
National Conference of State Legislatures

#### Report on Compliance for Each Major Federal Program

#### Opinion on Each Major Federal Program

We have audited National Conference of State Legislatures' (NCSL) compliance with the types of compliance requirements identified as subject to audit in the U.S. Office of Management and Budget (OMB) *Compliance Supplement* that could have a direct and material effect on NCSL's major federal program for the year ended June 30, 2024. NCSL's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, NCSL complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on the major federal program for the year ended June 30, 2024.

#### Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (the "Uniform Guidance"). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of NCSL and to meet our other ethical responsibilities in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of NCSL's compliance with the compliance requirements referred to above.

#### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to NCSL's federal program.



#### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on NCSL's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about NCSL's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, Government Auditing Standards, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform
  audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence
  regarding NCSL's compliance with the compliance requirements referred to above and performing such other
  procedures as we considered necessary in the circumstances.
- Obtain an understanding of NCSL's internal control over compliance relevant to the audit in order to design
  audit procedures that are appropriate in the circumstances and to test and report on internal control over
  compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the
  effectiveness of NCSL's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### **Report on Internal Control Over Compliance**

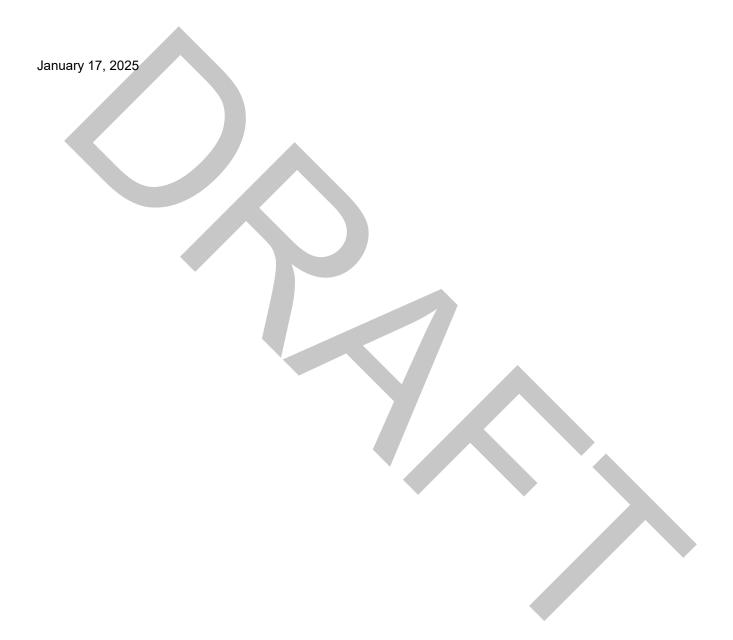
A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the *Auditor's Responsibilities for the Audit of Compliance* section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

To the Executive Committee National Conference of State Legislatures

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



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		Schedule of Expenditures of Federal Awards	nditures	of Federa	l Awards
				Year Ended	Year Ended June 30, 2024
	Assistance			Total Amount	
	Listing	Pass-through Entity Identifying		Provided to	Federal
Federal Agency/Pass-through Agency/Program Title	Number	Number/Grant Number Av	Award Amount	Subrecipients	Expenditures
Employment Services Cluster Department of Labor					
Employment and Training Administration - State Occupational Licensing Information Updates and Technical Assistance	17 207	MI-38974-22-75-A-8	200 000	ι <i></i>	88 841
WIA Dislocated Worker National Reserve Technical Assistance and Training	17.281	23A75MI000023-01-00	200,000		
Total Employment Services Cluster				•	240,400
Other federal awards:					
Department of Energy					
Cybersecurity, Energy Security & Emergency Response (CESER) Environmental Remediation and Waste Processing and Disposal	81.008	DE-CR0000010 DE-EM0005175	1,050,000 7.051,026		290,190 762.746
Nuclear Energy Research, Development and Demonstration	81.121	DE-NE0009435, DE-NE0009436	450,000	•	341,922
Electricity Delivery and Energy Reliability, Research, Development and Analysis	81.122	DE-OE0000926	868,628	82,500	385,455
Environmental Monitoring/Cleanup, Cultural and Resource Mgmt, Emergency Response Research, Outreach, Lechnical Analysis Grid Infrastructure Deployment and Resilience	81.214	DE-GD-0000640	500,000	' '	372,020 156,824
Total Department of Energy				82,500	2,309,157
<u>Department of Transportation</u> National Highway Traffic Safety Administration (NHTSA) Discretionary Safety Grants					
and Cooperative Agreements	20.614	693J31950015	1,314,246	•	300,202
Department of Health and Human Services  Health Resources and Services Administration - Maternal and Child Health Federal  Consolidated Programs  National Organizations of State and Local Officials	93.110	U1XMC31659 U2NOA39466	2,400,000	28,745	337,671 687,863
Strengthening Public Health Systems and Services through National Partnerships to Improve and Protect the Nation's Health	93.421	NU38OT000312	6,850,430	•	1,621,651
Total Department of Health and Human Services				28,745	2,647,185
Department of Justice					
Office of Justice Programs - Juvenile Justice and Delinquency Prevention Act (JJDPA) Training and Technical Assistance Program Passed through Council of State Governments - Office for Victims of Crime - Justice Reinvestment Initiative	16.540 16.827	15PJDP-22-GK-04988-TITL 2019-2B-BX-K005, 15PBJA-22- GK-03793-JRIX	300,000 446,546		186,208 67,115
Total Department of Justice				'	253,323
Total federal awards				\$ 111,245	\$ 5,750,267

### Notes to Schedule of Expenditures of Federal Awards

Year Ended June 30, 2024

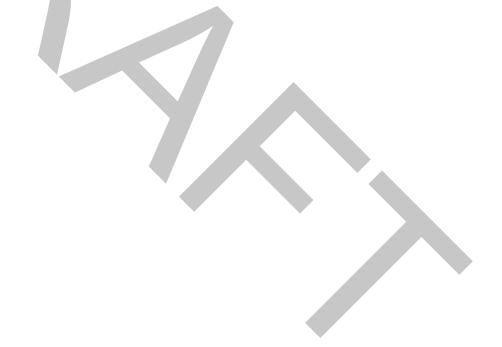
#### Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal grant activity of National Conference of State Legislatures (NCSL) under programs of the federal government for the year ended June 30, 2024. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (the "Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of NCSL, it is not intended to and does not present the financial position, changes in net position, or cash flows of NCSL.

#### **Note 2 - Summary of Significant Accounting Policies**

Expenditures reported in the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

NCSL has elected not to use the 10 percent *de minimis* indirect cost rate to recover indirect costs, as allowed under the Uniform Guidance.





### Schedule of Findings and Questioned Costs

Year Ended June 30, 2024

#### Section I - Summary of Auditor's Results

Financial Statements	
Type of auditor's report issued:	Unmodified
Internal control over financial reporting:	
Material weakness(es) identified?	Yes <u>X</u> No
<ul> <li>Significant deficiency(ies) identified that are not considered to be material weaknesses?</li> </ul>	Yes X None reported
Noncompliance material to financial statements noted?	Yes X None reported
Federal Awards	
Internal control over major programs:	
Material weakness(es) identified?	Yes <u>X</u> No
Significant deficiency(ies) identified that are not considered to be material weaknesses?	Yes X None reported
Any audit findings disclosed that are required to be reported in accordance with Section 2 CFR 200.516(a)?	Yes <u>X</u> No
Identification of major programs:	
Assistance Listing Number Name of Federal Program or C	luster Opinion
93.421 Centers for Disease Control and Prevention - Str Systems and Services	rengthening Public Health Unmodified
Dollar threshold used to distinguish between type A and type B programs: \$7	750,000
Auditee qualified as low-risk auditee?	XYesNo
Section II - Financial Statement Audit Findings	
Current Year None	
Section III - Federal Program Audit Findings	
Current Year None	



# **National Conference of State Legislatures** End of Audit Communications

Year Ended June 30, 2024





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January 17, 2025

To the Executive Committee and Subcommittee on Audit and Compliance
National Conference of State Legislatures

We have audited the financial statements of National Conference of State Legislatures (NCSL) as of and for the year ended June 30, 2024 and have issued our report thereon dated January 17, 2025. Professional standards require that we provide you with the following information related to our audit.

#### Our Responsibility Under U.S. Generally Accepted Auditing Standards

As stated in our engagement letter dated August 15, 2024, our responsibility, as described by professional standards, is to express an opinion about whether the financial statements prepared by management with your oversight are fairly presented, in all material respects, in conformity with U.S. generally accepted accounting principles. Our audit of the financial statements does not relieve you or management of your responsibilities. Our responsibility is to plan and perform the audit to obtain reasonable, but not absolute, assurance that the financial statements are free of material misstatement.

As part of our audit, we considered the internal control of NCSL. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control.

We are responsible for communicating significant matters related to the audit that are, in our professional judgment, relevant to your responsibilities in overseeing the financial reporting process. However, we are not required to design procedures specifically to identify such matters.

Our audit of NCSL's financial statements has also been conducted in accordance with *Government Auditing Standards*, issued by the Comptroller General of the United States. Under *Government Auditing Standards*, we are obligated to communicate certain matters that come to our attention related to our audit to those responsible for the governance of NCSL, including compliance with certain provisions of laws, regulations, contracts, and grant agreements; certain instances of error or fraud; illegal acts applicable to government agencies; and significant deficiencies in internal control that we identify during our audit. Toward this end, we issued a separate letter dated January 17, 2025 regarding our consideration of NCSL's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements.

#### Planned Scope and Timing of the Audit

We performed the audit according to the planned scope and timing previously communicated to the management of NCSL in our letter about planning matters dated August 15, 2024.

#### **Significant Audit Findings**

#### **Qualitative Aspects of Accounting Practices**

Management is responsible for the selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by NCSL are described in Note 2 to the financial statements.



To the Executive Committee and Subcommittee on Audit and Compliance
National Conference of State Legislatures

As described in Note 3, NCSL adopted accounting policies related to Governmental Accounting Standards Board (GASB) Statement No. 100, *Accounting Changes and Error Corrections*, during the year ended June 30, 2024. There was no significant impact to NCSL's financial statements related to the adoption of this policy.

We noted no transactions entered into by NCSL during the year for which there is a lack of authoritative guidance or consensus.

We noted no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

There were no significant balances, amounts, or disclosures in the financial statements based on sensitive management estimates.

The disclosures in the financial statements are neutral, consistent, and clear.

#### Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in performing and completing our audit.

#### Disagreements with Management

For the purpose of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report.

We are pleased to report that no such disagreements arose during the course of our audit.

#### Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management.

We did not detect any misstatements as a result of audit procedures.

#### Significant Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, business conditions affecting NCSL, and business plans and strategies that may affect the risks of material misstatement, with management each year prior to our retention as NCSL's auditors. However, these discussions occurred in the normal course of our professional relationship, and our responses were not a condition of our retention.

#### Management Representations

We have requested certain representations from management that are included in the management representation letter dated January 17, 2025.

#### Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a second opinion on certain situations. If a consultation involves application of an accounting principle to NCSL's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts.

To our knowledge, there were no such consultations with other accountants.

This information is intended solely for the use of the executive committee and subcommittee on audit and compliance and management of NCSL and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Plante & Moran, PLLC

Lisa Meacham

Lisa Meacham, CPA Partner